

Medical MutualSM
PROTECTING OUR PROFESSION

*MIPS, APMS, QRUR, and CMS Data:
How Do Your Physicians Compare?*

Auditing Quality: The Quality Payment Program

- ◇ Quality Payment Program 2017 - and beyond
- ◇ Audit Points: QPP Implementation
- ◇ Big Data and Doctors On-Line
- ◇ Malpractice and Quality
- ◇ Conclusions

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 2

Speaker's CME Disclosure

- Michelle Moses Chaitt, J.D. and D. Scott Jones, CHC, have no financial conflicts to disclose.
- Attendees are not charged for this presentation, it is provided as a service.
- This presentation is not offering medical, legal, accounting, regulatory compliance or reimbursement advice or attempting to establish a Standard of Care. Please consult professionals in these areas if you have related concerns.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 3

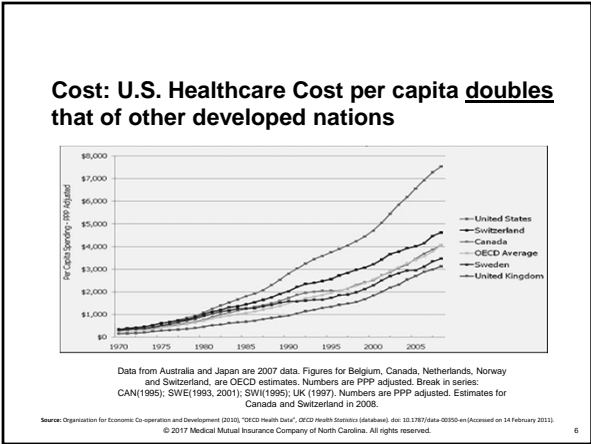
*Quality and Value
Healthcare –
2017 and Beyond*

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 4

The Future of MACRA Payment Reform

- In 2015, MACRA passed 92-8 in Senate and 392-37 in House.
- MACRA repealed the unsustainable “Sustainable Growth Rate” or SGR formula, which could have resulted in a 21% Physician Fee Schedule reduction in 2015.
- 2017 is the MACRA transition year and programs are in place to shift provider payments to the Quality Payment Program.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 5



2017: The Quality Payment Program (QPP)

- **Rulemaking enacted by CMS under MACRA**
- **MACRA Repealed** the Sustainable Growth Rate (SGR) Formula
- **Streamlines** multiple quality reporting programs into the new Merit-based Incentive Payment System (MIPS):
 - Physician Quality Reporting Program (PQRS)
 - Value Based Modifier (VM)
 - Medicare Electronic Health Records (EHR) Incentive Program
- **Provides incentive payments for participation in Advanced Alternative Payment Models (APMs)**

• <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/Value-Based-Programs/MACRA-MIPS-and-APMs/Quality-Payment-Program-MACRA-NPRM-Slides.pdf>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

10

QPP Participation

- Not participating in the QPP in CY 2017 will result in a negative -4% payment adjustment to the Physician Fee Schedule in CY 2019.
- Physicians should:
 - Determine if they wish to report by joining an Advanced Alternative Payment Model (APM) program, such as an ACO, or report independently through the Merit Based Incentive Program (MIPS).
 - Determine if they wish to report through a clinical data registry.
 - Consult with their current EMR vendor to determine what registries and MIPS reports are supported.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

11

Individual or Group Reporting

- Physicians may report individually on quality measures -
- Or, Groups may report as a group under one Tax ID number (TIN).
- Note that individual physicians will receive a group score rating. High performers or low performers may be positively or negatively affected by the group score.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

12

Audit Points:

- Reporting: MIPS or APMS?
- Reporting: Clinical Data Registry or Data Submission by Practice?
- EMR: What Registries and MIPS or APMS will the current EMR vendor support?
- Reporting: Individual or Group?
- Comparing Scores:
 - Which reporters achieve a better score as an individual?
 - Which reporters are low achievers?

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

13

Who Participates in MIPS?

- Medicare Part B clinicians (paid under the Medicare Physician Fee Schedule, PFS) billing more than \$30,000 a year and providing care for more than 100 Medicare patients a year.
- These clinicians include:
 - Physicians
 - Physician Assistants
 - Nurse Practitioners
 - Clinical Nurse Specialists
 - Certified Registered Nurse Anesthetists

• <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/Value-Based-Programs/MACRA-MIPS-and-APMs/MACRA-Quality-Payment-Program-webinar-slides-10-26-16.pdf>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

14

Who is Excluded from MIPS?

- Newly-enrolled Medicare clinicians
 - Clinicians who enroll in Medicare for the first time during a performance period are exempt from reporting on measures and activities for MIPS until the following performance year.
- Clinicians below the low-volume threshold
 - Medicare Part B allowed charges less than or equal to \$30,000, or who treat 100 or fewer Medicare Part B patients
- Clinicians significantly participating in Advanced APMs.
- Health Professional Shortage Area (HPSA) exceptions
 - Rural Health Clinics, Federally Qualified Health Centers, Critical Access Hospital may have an exception.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

15

Audit Points:

- Identify and exclude new clinicians enrolled in Medicare for the first time.
- Establish a MIPS or APMS training process for those doctors, so they can achieve maximum scores when they start reporting. Identify reporting start dates.
- Identify clinicians who do not meet the low-volume thresholds. Monitor changes to ensure they begin reporting if they exceed the low volume limits.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

16

MIPS Scoring

- Providers may attain a 100% score when reporting under MIPS. 2017 data will impact 2019 reimbursement.
- Four measurement categories include:
 - **Quality** (60% for 2017)
 - **Advancing Care Information** (ACI, renamed from Meaningful Use) (25% for 2017)
 - **Clinical Improvement Activities** (CPIA) (15% for 2017)
 - **Cost** (0% for 2017, but will be weighted for 2018 and beyond)

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

17

APM's Explained

- Exempt from MIPS reporting.
- Includes payment models managed by CMS:
 - CMS Innovation Center Model (other than a Health Care Innovation Award)
 - Medicare Shared Savings Program Accountable Care Organizations (MSSP ACOs)
 - Demonstration under the Health Care Quality Demonstration Program
 - Demonstration required by federal law

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

18

Advanced APM's

- A subset of APM's, which also:
 - Require participants to use certified EHR technology
 - Bases payment on quality measures, comparable to those in the MIPS Quality performance category
 - APM members bear more than nominal financial risk for monetary losses
 - Or, the APM is a Medical Home Model expanded by the CMS Innovation Center
- APM's and Advanced APM's may earn a +5% annual bonus

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

19

How does the Payment Adjustment work?

- Data submitted affects payment two years later. 2017 data affects 2019 payment.
- CMS sets a performance threshold number of points that must be earned through MIPS reporting (maximum=100)
- Each point above the Performance Threshold (PT) = higher incentive payments.
- Each point below the PT = lower payments.
- Physician scores will be posted on sites like Physician Compare and are downloadable by the public.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

20

What is the Projected PT Range of Payments?

- 2017 Transition Year Range (3 to 70 points)
 - -4% (no participation)
 - +5%
- 2018 Projected Range (0 to 100 points)
 - -5%
 - +10%
 - Additional +5% bonus for a final score of 100
- 2020 Projected Range (0 to 100 points)
 - -5%
 - +9%
 - Additional +10% bonus for a final score of 100

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

21

Budget Neutrality

- MIPS penalties assessed to poor performers will be used to pay incentives to positive performers.
- MACRA calls for the QPP to be budget – neutral (does not increase the overall CMS budget).

Audit Points:

- Physician MIPS Points
- Percentage of payment increase or decrease, by physician
- APM Reporting criteria and performance

Quality Payment Program Home Page

- CMS provides a comprehensive Home Page for QPP information.
- <https://qpp.cms.gov/>

QPP Implementation

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 25

Transitional Year 2017: Pick Your Pace

- Reporting under MIPS or APMS began January 1, 2017.
- APM models will have individual program deadlines. Consult your APM reporting standards.
- For MIPS, physicians have three choices:
 - **Test Pace: Report some data.** Expect a 0 or small negative payment adjustment for 2017.
 - **Partial Year: Report for a 90 day period.** Expect a small positive payment for successful reporting. Last date: October 2, 2017.
 - **Full Year: Full participation and reporting** can result in a modest positive payment adjustment.
- No participation: Negative - 4% payment adjustment.
<https://blog.cms.gov/2016/09/08/qualitypaymentprogram-pickyourpace/>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 26

Group Practice Reporting Option (GPRO)

- Physicians must decide if they wish to report independently, or as a group.
- If physicians choose the Group Practice Reporting Option, this must be declared to CMS by June 30, 2017.
- Physicians must declare only if they use the CMS GPRO Web Interface (Physician Quality Reporting Portal), or if they use the CAHPS for MIPS survey process.
https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/PQRS/GPRO_Web_Interface.html

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 27

Reporting Due Date

- Data Submission date for 2017:
- March 31, 2018
- Data submission dates for subsequent years will also fall on March 31 of the year after the performance measure year.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

28

Earning Positive Adjustment

- Positive adjustments are determined by the actual performance data submitted, NOT the:
 - Amount of data
 - Length of time submitted
- Best performance can occur by participating fully, and submitting data on all MIPS performance categories.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

29

Audit Points:

- Which Reporting Pace?
 - **Test Pace: Report some data.** 0 or small negative payment adjustment for 2017.
 - **Partial Year: Report for a 90 day period.** Small positive payment for successful reporting. Last date to choose this option: October 2, 2017.
 - **Full Year: Full participation and reporting:** 2017 modest positive payment adjustment.
- Individual or Group Reporting?
- Quality of Data Submitted?

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

30

Audit Points: Pick Quality Reporting Measures

- Physicians: Pick up to 6 reporting measures, including an outcome measure, for at least 90 days.
- Groups: report 15 quality measures, for a full year.
- Groups in APM's: Report through APM.
- Quality Measures list and selection tool are available at:

- <https://qpp.cms.gov/measures/quality>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

31

Audit Points: Attest to Improvement Activities

- Physicians and most Groups: Attest completion of up to 4 improvement activities for a minimum of 90 days.
- Groups <15 participants or in rural or HPSA: Attest completion of 2 activities for a minimum of 90 days.
- Groups in APM's: Full Credit is given based on APM requirements.
- Improvement Activities list and selection tool are available at:

- <https://qpp.cms.gov/measures/ia>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

32

Audit Points: Advancing Care Information

- For a minimum of 90 days, complete:
 - Security Risk Analysis
 - E-Prescribing
 - Providing Patient Access
 - Sending Summary of Care
 - Requesting / Accepting Summary of Care
- For additional credit, choose up to 9 measures for 90 days
- For bonus credit, report public health or clinical data registry reporting measures, or use Certified EHR technology for improvement activities.

- <https://qpp.cms.gov/measures/aci>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

33

Audit Points: Cost

- Cost data is calculated by CMS using actual Medicare claims submissions.
- Focus on:
 - Avoiding unnecessary tests services, referrals, hospitalizations
 - Reduce clinical variability by using approved Clinical Practice Guidelines (CPG's)
 - Improve cost containment measures in the practice
- <https://qpp.cms.gov/measures/performance>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

34

QPP: MIPS and APM Educational Resources

- Visit the Educational Resources section of the QPP home pages to view the official rules, MACRA legislation, webinars, educational programs, video libraries, documents and downloads:
- <https://qpp.cms.gov/resources/education>
- View a comprehensive list of APM's operated by CMS, and learn more about Advanced APM's:
- https://qpp.cms.gov/docs/QPP_Advanced_APMs_in_2017.pdf

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

35

*Big Data
Doctors On-Line*

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

36

Audit Points: Physician Compare

- JAMA: 65% of consumers are aware of online physician rating sites. 36% of consumers have used a ratings site at least once.
- Patients are seeking more transparency in physician quality and cost.
- Poor MIPS scoring and quality data (reported online by CMS) may take years to improve or reverse.
- Positive quality data reported online can be a competitive advantage.

• JAMA, 2014; 311(7):734-735.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

37

Audit Points: MIPS Scores Follow Physicians

- CMS ties MIPS score to the reporting physician for each performance year.
- If the physician changes organizations before the associated payment year (two years after the performance year), the MIPS score and associated payment adjustment follow to the new organization.
- Check MIPS scores for physician recruiting, credentialing, contracting, and compensation plans.
- MIPS scores are part of a physician's profile and public reputation for the succeeding two years after that score is earned.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

38

Audit Points: Reporting MIPS Quality

- MIPS uses quality measure and reporting from the Physician Quality Reporting System (PQRS) and the Value Based Purchasing programs.
- Report on 6 measures.
- Report on one outcome or high priority measure.
- Each measure assigned 10 possible points.
- Bonus points available for certain quality reporting
 - High priority measures (up to 10%)
 - End to end electronic reporting (up to 10%)

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

39

Audit Points: Advancing Care Information (ACI)

- ACI was previously known as Meaningful Use.
- Now is a scoring system where meaningful use measure rates are compared to benchmarks, as in MIPS quality.
- 131 ACI Performance Points:
 - Base Score of 50 points for select measures from MU Stage II or Stage III measure sets
 - Performance Score up to 90 points for performance on 8 measures
 - Bonus Points up to 15 points for reporting to a public health registry and joining the CMS Clinical Practice Improvement Activities (CPIA) measurement study

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

40

Audit Points: Improvement Activities (IA)

- IA can earn 20 to 40 points (depending on size, location)
 - Small practices, <15 physicians, rural or HPSA must earn 20 points to obtain full credits
 - All other MIPS eligible physicians must earn 40 points to obtain full credits
- IA Reports can include:
 - Combination of medium and high-weight activities (10-20 each)
 - Certain APM's receive 40 points credit (Shared Savings, Oncology Track)
 - Other APM's receive 50% credit, and may report additional activities to gain a full score

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

41

Audit Points: Measuring and Considering Cost

- 2017 Cost weighting = 0, to prevent penalties during the transition year.
- 2018 Cost weighting = 10%.
- CMS rates physicians, based on 40+ cost measures, based on claims submitted to CMS.
- Cost data is taken from actual Medicare Claims.
- Accurate, careful consideration must be given to all services provided beneficiaries. Physicians are now incentivized to avoid unnecessary tests, admissions, or services.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

42

A MIPS Final Score Calculation - Example

- Quality: 42 of 60 points x 60% weight x 100
- = 42 points
- ACI: 50 of 100 points x 25% weight x 100
- = 12.5 points
- IA: 30 of 40 points x 15% weight x 100
- = 11.25 points (rounds up to 11.3)
- Cost: 14 of 20 points x 0% weight (in 2017 only) x 100
- = 0 points
- Total MIPS Points 2017: $42+2.5+11.25+0 = 65.8$

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

43

Malpractice and Quality

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

44

CPG's and the National Institutes of Health

- "Clinical practice guidelines are systematically developed statements to assist practitioner and patient decisions about appropriate health care for specific clinical circumstances." (*Institute of Medicine, 1990*)
- NIH Website provides:
 - Standards for Developing Guidelines
 - Specialty Specific Guidelines
- <https://nccih.nih.gov/health/providers/clinicalpractice.htm>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

45

Clinical Practice Guidelines (CPG's)

- Agency for Healthcare Research and Quality (AHRQ) maintains the National Guidelines Clearinghouse.
- Evidence-based CPG's are a means of reducing clinical variability and improving clinical outcomes.
- Designed to improve safety, quality, and accessibility of healthcare.
- Specialty specific for all medical specialties:
- <https://www.guideline.gov/>

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

46

Quality Payment Program and Medical Negligence Concerns: CPG's

- The role of CPG's:
 - Not yet considered a Standard of Care
 - May be used as evidence by medical experts in testimony
 - Rapidly increasing number of CPG's
 - Widely accepted use
 - Promoted by medical specialty societies, the National Institutes of Health, and Agency for Healthcare Research and Quality
 - Evidence based analysis supports the concept that reducing clinical variability can improve clinical outcomes in many cases.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

47

Quality Payment Program and Medical Negligence Concerns: Reputational Risk

- By 2019, all physicians may expect to see actual individual QPP 0-100 quality rating scores on public internet sites, such as Physician Compare.
- Physicians face reputational risk by not participating in QPP, or participating and earning low scores.
- Quality scores will become increasingly used by the public, and may become a quality reference in medical negligence suits.
- Physicians reporting in groups will have scores only as good as the group score.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

48

Quality of Care Investigation

- St. Josephs' Medical Center, Baltimore, MD opens new, state of the art Cardiac Catheterization Laboratory in 2008.
- 1/2008: Retains leading NE area interventional cardiologist, Mark Midei, MD as Director.
- Cath Lab quickly becomes the "go to" facility for difficult cases and stent placement.
- Stent utilization exceeds all manufacturer's prior records, according to e-mail messages by manufacturer later discovered during investigation → over 1000 stents are placed in 2008.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

52

Quality of Care Investigation

- 11/08 & 4/09: In two letters, staff complain to the State Board of Physicians of 36 & 41 patients with "unnecessary stents."
- 4/09: Hospital employee who had a stent placed files a *qui tam* complaint with the Office of Inspector General (OIG) of the Department of Health and Human Services (DHHS) complaining he/she received a stent that was not medically necessary. DHHS joins suit.
- 6/09: OIG begins a civil investigation.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

53

Quality of Care Investigation

- 4/09 to 6/09: 658 stent placements are reviewed as "not medically necessary."
- 4/09 to 6/09: Hospital relieves Dr. Midei, and eventually the CEO, CFO & other administrative staff.
- 10/09 to 2/10: Letters are sent advising patients to consult with their Cardiologist, because of unnecessary stents.
- Extensive advertising by the plaintiff's bar ensues, including Super Bowl ads.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

54

Quality of Care Investigation

- 2/10: Dr. Midei is the subject of a highly publicized U.S. Senate Finance Committee investigation.
- 11/10: Hospital settles the OIG's charges for \$22M and enters a Corporate Integrity Agreement (CIA).
- 7/11: Dr. Midei's license to practice medicine is revoked by the State Board of Medicine on the basis of four medical records.
- Hundreds of medical malpractice lawsuits filed against Dr. Midei and the hospital.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

55

Quality of Care Investigation

- A media frenzy is ignited, with repetitive, negative news stories about Dr. Midei, the hospital, and parent company, Catholic Health Initiatives (CHI).
- 3/12: St. Josephs' Hospital announces sale to the University of Maryland Medical System. Patient utilization is at record lows. The Cath Lab is virtually closed.
- 2013: The first 21 "unnecessary stent" suits to reach court were consolidated into a single trial.... Rather than face future consolidated trials, defendants settled a group of over 200 cases for approximately \$36M.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

56

Quality of Care Investigation

- 2014: Weinberg v. St. Joseph's Medical Center, Dr. Mark Midei. Plaintiff claims Mr. Weinberg quit his casino development job and lost \$50M after stent placement.
- Phase I Trial: Jury deadlocked on negligence, eventually finds Dr. Midei guilty of medical negligence.
- Phase II Trial: Jury deadlocked on damages. Mistrial. Finding of negligence vacated with prejudice.
- Plaintiff's agreed prior to mistrial to accept a high/low arbitration of \$500K to \$15M. Mistrial payment: \$500K.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

57

Quality of Care Investigation

- Remaining stent claims all settled without trial.
- Estimated total indemnity cost: \$100 Million.
- Hospital almost closed, and was sold by its' parent company.
- Physician lost license.
- 658 patients were affected.
- Over 600 medical malpractice suits were filed.
- Could a quality audit have identified unusual utilization?

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

58

Quality Payment Program and Medical Negligence Concerns: Administrative Burden

- QPP has a stated intent of reducing administrative burdens for clinicians.
- However, it is a significant program, requiring administrative attention to quality reporting measures, performance scores, and their effect on reimbursement.
- Physicians should be supported by strong administrators who understand and can implement the program, monitor results, and guide practices.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.


59

Conclusions
Q&A

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

60

QPP Service and Information Center



- Quality Payment Program Service Center
- 1-866-288-8292
- TTY: 1-877-715-6222
- Monday-Friday, 8 a.m. – 8 p.m., EST
- You may also subscribe to automatic e-mail updates at www.qpp.cms.gov
- Or, e-mail the QPP at QPP@cms.hhs.gov

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 61

Speaker Contact Information

Michelle Moses-Chaitt, J.D.

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 62

Speaker Contact Information

D. Scott Jones, CHC



- MMIC Healthcare Compliance and Risk Consultant
- MMIC and HPIX serve 13000 providers in 21 states
- Former medical practice & hospital administrator
- Board Certified Healthcare Compliance Officer (CHC)
- Author, on quality, practice management, compliance
- Frequent speaker to state, regional and national organizations
- E-mail: sjones@hpix-ins.com
- Tel: 717.237.5503 (office); 904. 294.5633 (cell)

© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved. 63

HEALTHCARE COMPLIANCE
and RISK MANAGEMENT?

Yes...we do that.



© 2017 Medical Mutual Insurance Company of North Carolina. All rights reserved.

64
