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***A Paradigm Shift in 340B -  
How to Protect AND Grow  
the Program***

HCCA 2018 Compliance Institute  
Las Vegas, NV



***Your Entertainers on this lovely Sunday afternoon***



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## **Agenda**

### **340B Compliance Monitoring Utilizing Data Analytics**

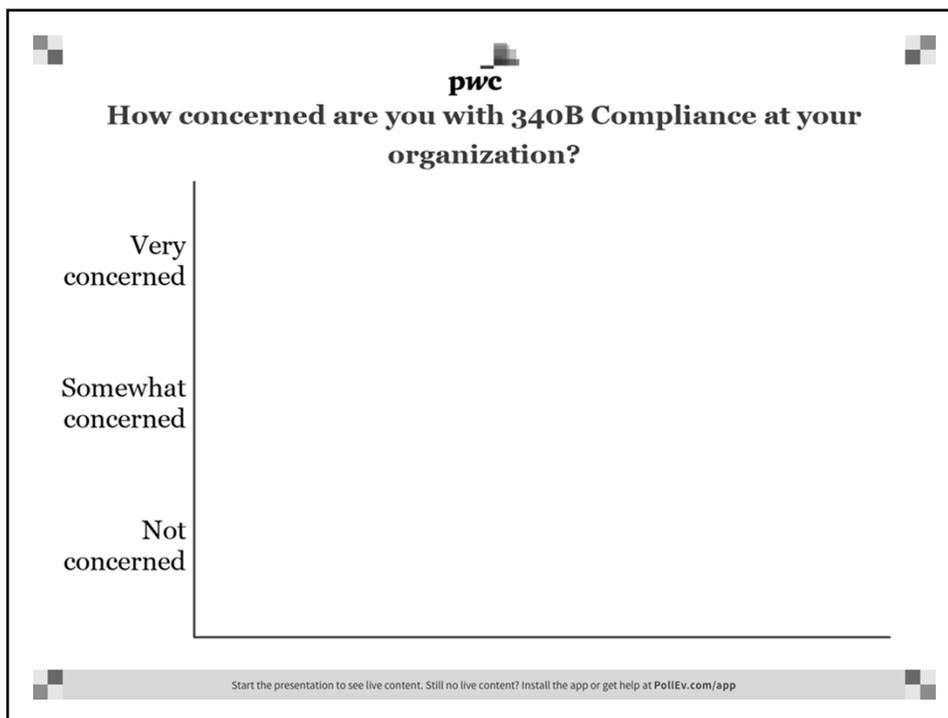
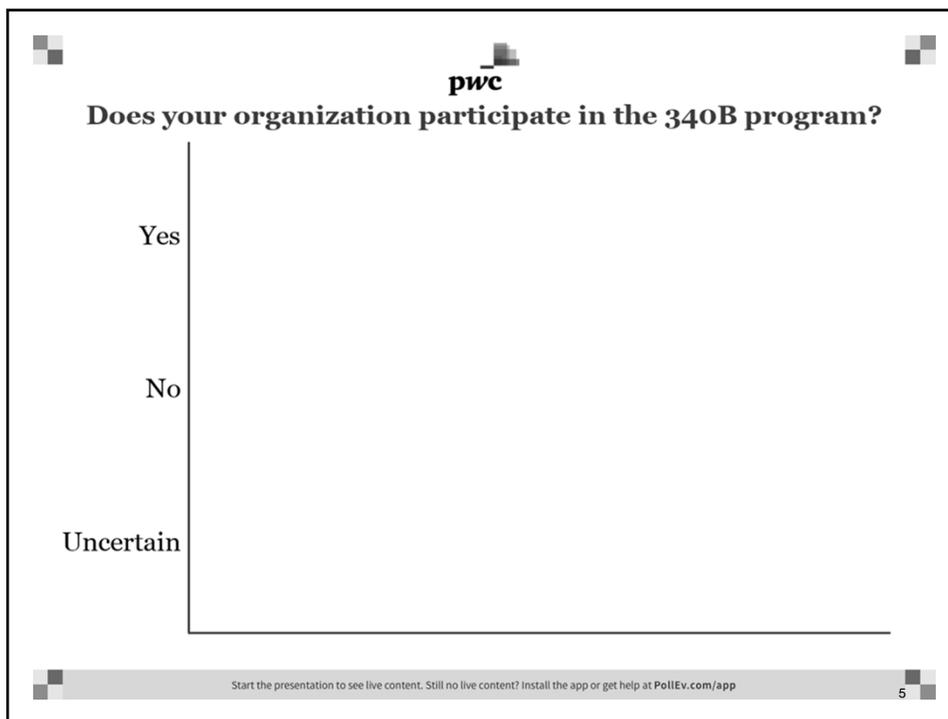
- Introductions
- Program Background, Overview, & Key Statistics
- 340B Program from 5 Different Stakeholder Viewpoints
  - Manufacturers / Big Pharma
  - Providers / Hospitals
  - Congress / Legislators
  - Regulator / HRSA (under HHS)
  - Patient
- Break
- The Challenges, Risks, Sanctions, Solutions, & Value of Compliance
- Break
- Compliance Monitoring Utilizing Data Analytics
- Q&A

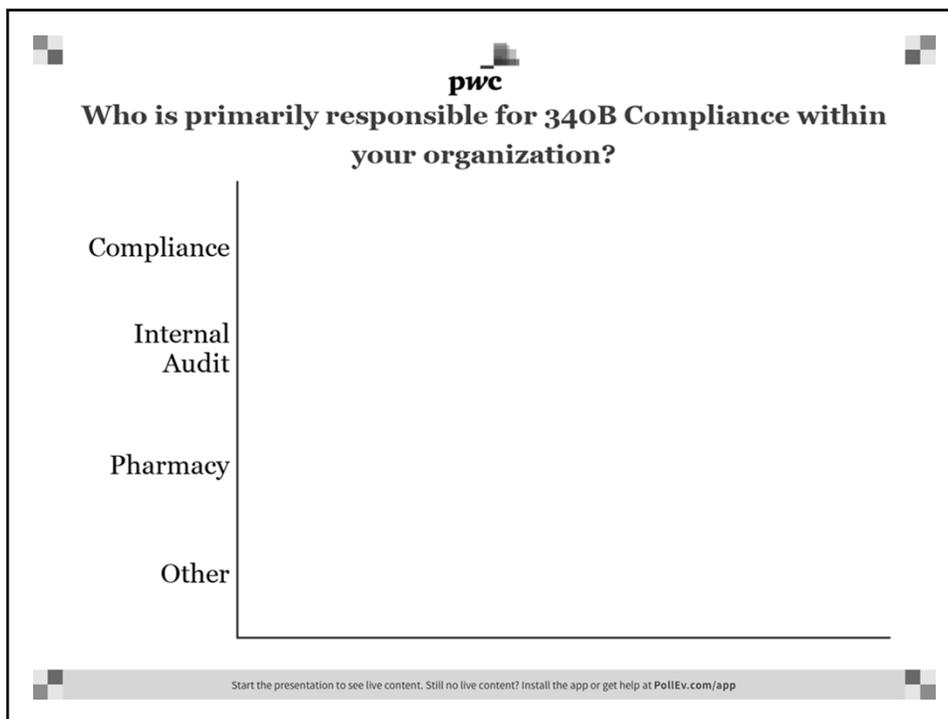
**Live Polling: Please text message “timothykrzem636” to phone number 22333 to activate!**

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The slide features the PwC logo at the top center. Below it is the question "What do you like most about Las Vegas?". On the left side, there is a vertical list of four options: "Shows", "Weather", "Restaurants", and "Gambling". The poll area is currently empty, indicating no live content is visible. At the bottom, there is a footer with the text: "Start the presentation to see live content. Still no live content? Install the app or get help at [PollEv.com/app](http://PollEv.com/app)".





***Learning objectives***

- Learn what the 340B program is, how it's grown, where it's going
- Understand why this program is so important from the perspective of its major stakeholder groups
- Learn and see some examples of how providers are leveraging analytics to protect and grow their programs
- Let's get started with a [video](#)

PwC | 340B Compliance Monitoring Utilizing Data Analytics 8

The slide contains a section titled "Learning objectives" in bold italicized font. Below the title is a list of four bullet points. The first three points describe the goals of the program: understanding its growth, its importance to stakeholders, and examples of analytics use. The fourth point is "Let's get started with a video", where "video" is a clickable link. At the bottom of the slide, there is a footer with the text "PwC | 340B Compliance Monitoring Utilizing Data Analytics" and the number "8".

## ***340B Drug Discount Program – Background***

- Created in 1992, the Program allows certain hospitals and other providers (“covered entities”/ “CE’s”) to obtain **discounted prices** on “covered outpatient drugs” (prescription drugs and biologics other than vaccines) from drug manufacturers.
- Manufacturers must offer 340B discounts to CE’s in order to have their drugs covered under Medicaid. The **discounts are substantial** ranging up to 60% off WAC pricing. The Health Resources and Services Administration (HRSA), which manages the program, estimates that covered entities saved \$3.8 billion on outpatient drugs in fiscal year 2013 and utilization continues to expand rapidly.
- Using proprietary calculations, HRSA calculates a **340B ceiling price** for each covered outpatient drug, which represents the maximum price a manufacturer can charge a covered entity for the drug.
- Although the ceiling price calculation is proprietary, it is estimated that, on average, hospitals in the 340B program receive a **minimum discount of 22.5%** of the average sales price for drugs paid under the outpatient prospective payment system (OPPS).

## ***340B Drug Pricing Program***

### **History**

- The 340B Drug Discount Program is a U.S. Federal Government Program created under the Veterans Health Care Act of 1992 (VHCA)
  - The Program requires drug manufacturers to provide outpatient drugs to eligible health care organizations (“Covered Entities”) at significantly reduced prices
  - CE’s include disproportionate share hospitals (DSH), childrens’ hospitals and cancer hospitals, sole community hospitals, rural referral centers, & critical access hospitals

### **Program Intent**

The intent of the program is to allow Covered Entities to, “stretch scarce Federal resources as far as possible, reaching more eligible patients and providing more comprehensive services”\*

## ***340B Drug Pricing Program (continued)***

### **Requirements**

- The program requires pharmaceutical manufacturers that participate in Medicaid to enter into a Pharmaceutical Pricing Agreement with the Secretary of Health and Human Services (HHS)

### **Pharmaceutical Pricing Agreement (PPA)**

- The manufacturer agrees to provide statutorily defined discounts on "covered outpatient drugs" purchased by eligible Covered Entities, so that they can fulfill their mission to serve the nation's underinsured and vulnerable patient populations

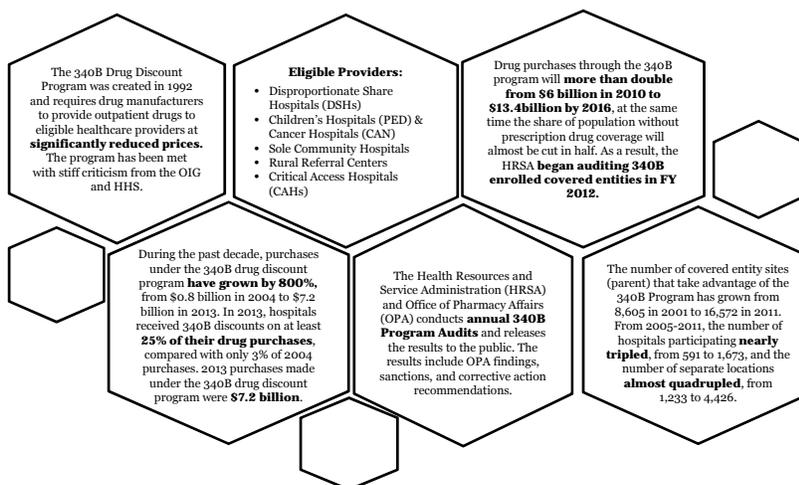
### **Public Health Services (PHS) Price**

- The PHS Price is based on Medicaid Average Manufacturer Price (AMP) minus the Medicaid Unit Rebate Amount (URA)

### **HRSA's Office of Pharmacy Affairs (OPA)**

- Administer the 340B program; responsible for interpreting and implementing the 340B law

## ***340B Drug Discount Program – Key 340B Program Statistics***



## Various Perspectives

**Manufacturers/Big Pharma** - I make the drugs, and this program costs me a lot of money. How can I ensure providers are participating in the program correctly?

**Providers/Hospitals** - I get deep discounts to drugs. How can I ensure compliance in the program, and then grow it?

**Congress/Legislators** - We originally intended for 340B to "to enable [covered] entities to stretch scarce Federal resources as far as possible, reaching more eligible patients and providing more comprehensive services."

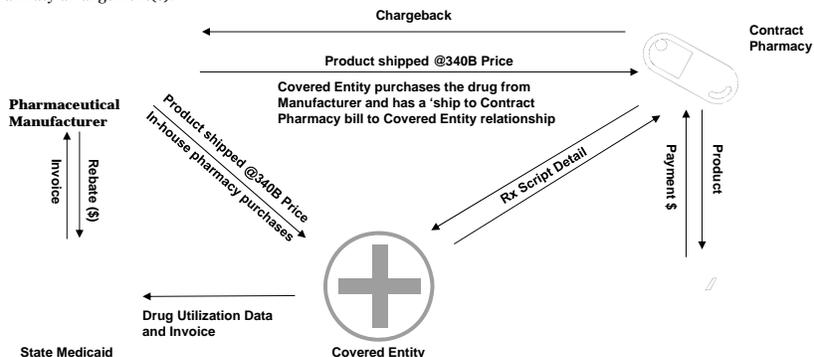
How do we issue renewed guidance to clarify the intent of the program; and to reconcile clear lack of understanding as HRSA audits of CE's routinely identify non-compliance

**HRSA/OPA/Regulator** - How do I continue to improve my ability to leverage modern technology to scale the breadth, depth and accuracy of my audits to improve CE compliance, and reduce the risks in the program?

**Patient** - I have no idea what the 340B program is. I just want my drugs cheap(er).

## 340B Drug Discount Program is Complex

The **340B Drug Discount Program** requires pharmaceutical manufacturers to provide outpatient drugs to eligible health care organizations ("covered entities") at significantly reduced prices. The 340B Program allows covered entities to reduce outpatient drug spend and increase 340B benefit with the goal of increasing patient access to drugs and providing more comprehensive services. To supplement this goal, covered entities may elect to dispense 340B drugs to eligible patients through "contract pharmacies" but are responsible for compliance of their contract pharmacy arrangement(s).



## 340B – The Challenge for Providers

HRSA, OPA, and Manufacturers are aggressively auditing providers to assess Covered Entity’s controls around compliance with the 340B program, including prevention of both duplicate discounts and product diversion. Providers historically have struggled to consolidate eligibility and purchasing data across all Covered Entity and Contract Pharmacy relationships. Failure to implement effective controls could lead to government audit findings, financial penalties, and exclusion from the 340B Drug Discount Program.

### 01 The Challenge

**How can I protect (“be compliant”)  
and grow (“expand CEs, discounts”)?**

## Key Compliance Risks

### 340B Datasources

Product diversion

**Diversion to ineligible patients.**

Covered entities must not resell or otherwise transfer 340B drugs to ineligible patients.

Duplicate discounts

**Prevent duplicate discounts.**

Manufacturers are not required to provide a discounted 340B price and a Medicaid drug rebate for the same claim. Covered entities must accurately report how they bill Medicaid drugs on the Medicaid Exclusion File.

GPO Prohibition

**GPO Violation.**

Covered entities are not permitted to purchase from a GPO contract for to obtain outpatient drugs. Should purchase initially from WAC account, and then replenish through 340B account.

  
**Which of the following aspects of 340B Compliance are you most concerned with?**

Diversion

Duplicate Discounts

GPO Prohibition

I'm not sure

Start the presentation to see live content. Still no live content? Install the app or get help at [PollEv.com/app](http://PollEv.com/app)

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**Are you still awake?**

 When poll is active, respond at [PollEv.com/timothykrzem636](http://PollEv.com/timothykrzem636)

 Text **TIMOTHYKRZEM636** to **22333** once to join

Yes, I love learning about 340B Compliance!

Somewhat awake- I could use another coffee!

Falling asleep- I shouldn't have stayed out so late last night!

Start the presentation to see live content. Still no live content? Install the app or get help at [PollEv.com/app](http://PollEv.com/app)

***BREAK – 5 minutes***

***Stand up, get the blood flowing***

***Check your Facebook and IG notifications***

***Read depressing news***

***Come back***

***340B Covered Entity Compliance Risks from a Pharma Manufacturer's Perspective***

***Why should I care?***

***Product Diversion and Duplicate Discounts can lead to significant revenue erosion for the manufacturer if left unresolved***

	<b>Product diversion</b>	<b>Duplicate discounts</b>
<b>What is it?</b>	Covered Entities must not resell or otherwise transfer 340B drugs to ineligible patients.	Manufacturers are not required to provide a discounted 340B price and a Medicaid drug rebate for the same claim. Covered Entities must accurately report how they bill Medicaid drugs on the OPA Database.
<b>Our Experience</b>	<ul style="list-style-type: none"> <li><b>Incorrect configuration of split billing software</b> resulting in ineligible discount purchases spanning years</li> <li><b>Centralized inventory management which incorrectly tracks purchases</b> between parents and children of registered 340B sites – Example: an outpatient only facility mixing purchases with a mixed use setting resulting in non compliant discount purchases</li> <li><b>Proliferation of contract pharmacies</b> making it harder to maintain auditable records – covered entity should have visibility into contract pharmacy operations</li> </ul>	<ul style="list-style-type: none"> <li><b>Non compliance activity</b> can be identified with detailed Medicaid line item level submission data (claims level detail)</li> <li><b>High potential for error</b> relative to duplicate billing</li> <li><b>Incorrect designation</b> of carve-in/carve-out status on the Medicaid Exclusion file</li> <li><b>Multiple potential points of failure</b> - chargeback with Covered Entity, rebate with state Medicaid agency, maintenance in exclusion file</li> </ul>
<b>Data Inputs</b>	<ul style="list-style-type: none"> <li>844 Chargeback Data</li> <li>867 Sales Data</li> <li>OPA/HRSA Data Sources</li> <li>Manufacturer Purchased Third-Party Data</li> </ul>	<ul style="list-style-type: none"> <li>State Claims Level Detail (CLD) for each State</li> <li>Medicaid Exclusion File</li> <li>OPA/HRSA Data Sources</li> <li>Manufactured Purchased Third-Party Data</li> </ul>

## ***340B Drug Discount Program – The Risk***

### **Typical compliance violations that can lead to monetary sanctions or expulsion from the program include:**

- Weak or non-existent internal controls as they relate to the administration of the program.
- The existence of product diversion (e.g. inpatient vs. outpatient)
- Duplicate discounts being claimed (340B discount as well as Medicaid rebate).
- Adherence to guidelines defining what is an eligible patient and prescriber.
- Inadequate recertification procedures and eligibility validation.
- Inadequate program recordkeeping and adherence to HRSA guidelines.

Any of the issues noted above may result in financial sanctions and/or expulsion from the 340B Discount Program of which the effects could be significant to a hospital's financial health.

**02**  
**The Risk**

## ***340B Drug Discount Program – Historical Sanctions***

### **Implications of Non-Compliance with Program Requirements**

Discounts derived from participation in the 340B drug discount program can represent as much as 60% of a providers **outpatient drug spend**.

Program participation requirements included in a HRSA or Manufacturer lead audit can cover the following:

- Product Diversion
- Double Dipping of Program Discount and Medicaid Rebate
- Contract Pharmacy Oversight
- Approved Policies & Procedures
- Maintaining Auditable Records

Sanctions imposed related to non-compliance can range from corrective action plans to financial penalties, to expulsion from the program. Expulsion from the program could have a material long term impact on a providers financial health.

**03**  
**The Sanctions for Non-Compliance**

### **340B Drug Discount Program – Historical Sanctions (continued)**

**Below is an example of some findings under HRSA or  
Manufacturer lead audits between 2014 and 2016:**

<b>Contract Year</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>
<i>Results from HRSA or Manufacturer Initiated Audit</i>			
Pending; Repayment to manufacturers.	4	4	-
Repayment to manufacturers.	52	87	4
Repayment to manufacturers; Termination of contract pharmacies from 340B Program	-	1	-
Termination from the 340B Program*; Repayment to manufacturers.	-	1	-
Termination of contract pharmacy from 340B Program	2	6	1
Termination of contract pharmacy from 340B Program; Repayment to manufacturers.	4	7	-
Termination of covered entity from 340B Program;	-	1	-
Termination of ineligible site from 340B Program	-	1	-
Termination of ineligible site from 340B Program; Repayment to manufacturers.	3	2	-
Removal of Contract Pharmacy	1	-	-

**03**  
**The Sanctions for  
Non-Compliance**

**pwc**

### What is your favorite game?

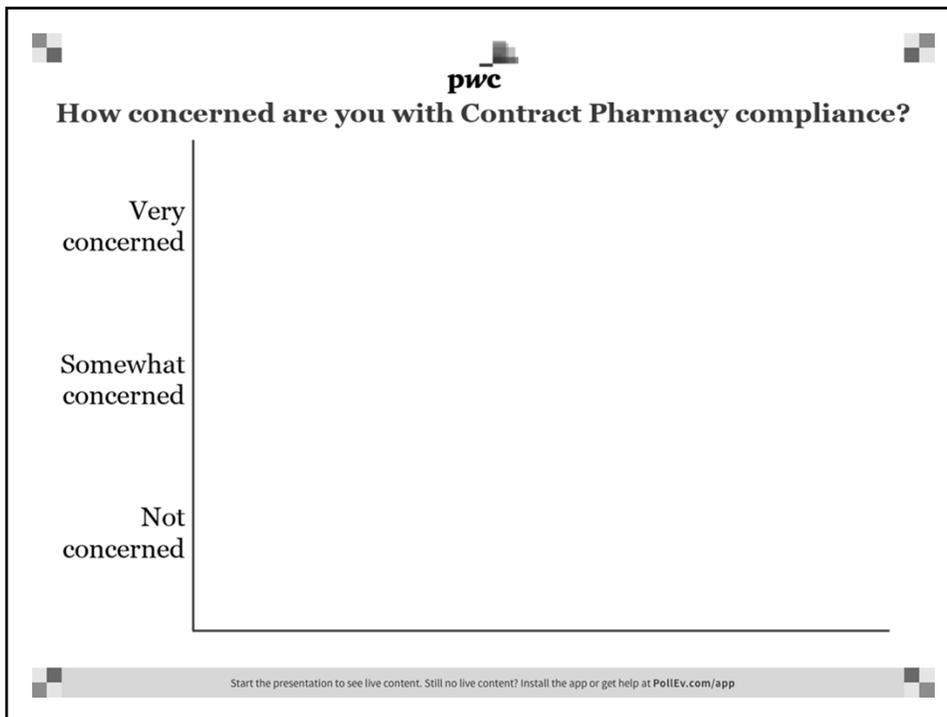
Craps

Blackjack

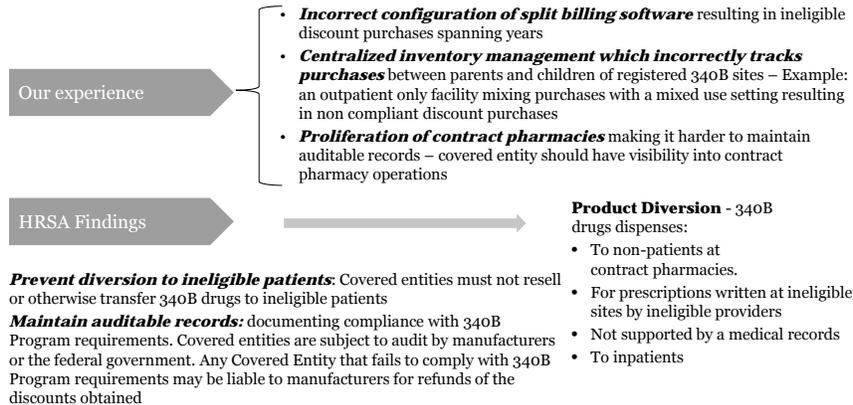
Roulette

Slots

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***Product diversion – What we’ve seen...***



## Duplicate discounts – What we’ve seen...

Our experience

HRSA Findings

**Prevent duplicate discounts.** 42 USC 256b(a)(5)(A)(i) prohibits duplicate discounts; that is, manufacturers are not required to provide a discounted 340B price and a Medicaid drug rebate for the same drug. Covered Entities must accurately report how they bill Medicaid drugs on the OPA database

- Non compliance activity can be identified with detailed Medicaid line item level submission data (claims level detail)
- High potential for error relative to duplicate billing
- Incorrect designation of carve in/carve out status
- Multiple potential points of failure – chargeback with covered entity, rebate with state Medicaid agency, maintenance of information in exclusion file.
- Covered Entity was:
  - Billing Medicaid contrary to information included in the Medicaid Exclusion File
  - Dispensing 340B drugs to Medicaid patients by contract pharmacy, absent arrangement to prevent duplicate discounts.
  - Submitting claims:
    - Without state required NPI numbers.
    - Which were incorrectly coded when provided to the state
    - Without state required UD modifier.
  - Incorrectly listing offsite outpatient facilities on Medicaid Exclusion File.

## 340B Drug Discount Program – The Solution

- **Policy and Procedure Review** – Conduct and assessment of your programs policies and procedures compared to the 340B rules and regulations as well as industry best practices. Identify any potential gaps in controls that may be exposed under an audit conducted by HRSA.
- **Audit Readiness Assessment (Mock HRSA Audit)** – Conduct an annual audit readiness assessment of the provider 340B program operations.
- **Real Time Monitoring Technology Solution** – Implement a PwC designed web based technology that provides real time monitoring of key performance indicators to assist in identifying potential issues and mitigate risk to the program.

**04**  
**The Solution**

## 340B Program Assessment – Options

- Fieldwork, Interviews & Testing
- Policies & Procedures
- Risks, Observations & Recommendations

### Policy & Procedure Assessment

Highlights observations, compliance risks & recommendations for ongoing management of 340B Drug Discount Program

- Subject Matter Specialist (SMS)
- Deep pharmacist background
- Familiarity with HRSA & OPA regulations and audits

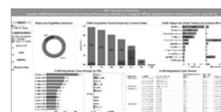
### Audit Readiness/Self-Monitoring Program

Policies & Procedures, 340B Database, OPA Registration, Interview Questions, Sample Testing, Data Requests, and self-monitoring plan (i.e., monthly, quarterly)

- Data Infrastructure & Integration
- Data Visualization Tools
- Framework for Continuous Monitoring

### Real Time Technology Solution

Data integration across disparate systems to facilitate drill-down sampling & testing. Eligibility, billing & compliance risk metrics are developed to enable continuous monitoring



## Policy & Procedure Assessment

### Focus Areas & Fieldwork

#### Program Governance

Assess 340B program oversight and management, analyze the 340B benefits and opportunities available to optimize 340B savings, and develop a self-monitoring protocol for the 340B program.

#### Covered Entity Eligibility

Confirm covered entity's 340B eligibility and accuracy of current registered information in the OPA website/database.

#### Drug Diversion

Assess the system and processes in place that prevent the dispensing of 340B drugs to non-340B patients.

#### Duplicate Discount

Assess the system and processes in place to prevent pharmaceutical companies from providing duplicate discounts.

#### Group Purchasing Organization ("GPO") Exclusion

Assess the system and processes in place to demonstrate compliance with the GPO exclusion requirement.

#### Maintaining Readily Auditable Records

Assess the accessibility of records to extract 340B transaction details, including patient demographics to support compliance/audit trail as expected by the OPA.

## Audit Readiness Assessment & Self Monitoring

Data analytics and visualization can be leveraged to assess historical performance and overall program effectiveness. Risk metrics and models derived from the program assessment can be used to develop a continuous monitoring strategy to monitor compliance risk in real-time.

### Program Assessment

- Integration of organization-wide data and normalization across disparate systems.
- Historical analysis of 340B Program costs, savings, and financial impact.
- Measurement of compliance and identification of process improvement opportunities

### Continuous Monitoring

- Apply analytical models, thresholds, and alerts to daily files or real-time (HL7) data feeds.
- Monitor risk and compliance metrics across all Covered Entities and Contract Pharmacies.
- Optimize provider, pharmacy, supplier, and third party relationships.

### Benefits

- Prioritization of high-risk areas
- Increased visibility across all Covered Entities & Contract Pharmacies
- Optimization of program compliance and maximization of savings
- Reduced risk of fines and sanctions by regulators and protection against costly reputational damage
- Improved data management, detailed audit trails, and more accurate reporting
- Automated anomaly detection and risk escalation

## Audit Readiness Assessment & Self Monitoring Framework

The self-monitoring program can be used as a framework for continuous monitoring and ongoing testing. Data Visualization tools facilitate exception reporting, risk profiling, and proactive analysis of high-risk trends.

Sample Testing for Hospital-based 340B Operations		SAMPLES		
		1	2	3
Drug Diversion	Medical encounter is documented (Medical record)			
Patient Eligibility	Patient is outpatient vs. inpatient (Only outpatients are eligible for 340B) Provider is responsible for the medical services and maintains medical facility			
Provider Eligibility	Provider is employed, contracted or has an agreement with the healthcare facility			
Clinic Eligibility	Patient was seen in a clinic or section of the hospital that is a reimbursable cost center on the most recently filed Medicare Cost report (Above line 118) (Exceptions can be in a form of a medical referral from the covered entity primary care provider)			
Duplicate Discount (Applicable to Medicaid transactions)	Obtain a copy of the State Medicaid 21 entity to bill at acquisition cost (340B prices), then verify with accounting/division that the covered entity billed prescription transaction as indicated			
Medicaid Carve-in	Verify with the OPA database that the service location/pharmacy (NPI/Medicaid Number) is in the Medicaid Exclusion File Optional: Call State Medicaid and verify that a rebate was not requested from the drug manufacturer on the Medicaid prescription transaction			
OR				
Medicaid Carve-out	Verify that the covered entity bought drug using a WAC pharmacy account to dispense a Medicaid prescription/transaction (Applicable to DDL 8-2013 covered entities)			
GPO Exclusion (if applicable to covered entity)	Verify the existence of WAC accounts. Interview purchaser on how hospital complies with the GPO exclusion			

*Example: Patient received healthcare services from clinics reimbursable on the hospital's most recently filed Medicare cost reports (and registered on the OPA database, for sites outside the hospital's premises)*

- Analyze the **entire data population**
- Develop a **streamlined and risk-based approach** to recurring testing
- Design metrics to adapt to **emerging compliance risks**
- **Identify Reportable Data Fields** (clinic location)
- **Validate Compliance** through Continuous Monitoring
- **Enable Exception Reporting & Profiling** (by Contract Pharmacy, Provider, Location)
- **Prioritize High-Risk Trends & Anomalies**

Policies & Procedures

Annual and Quarterly Assessments

OPA Registered Information

Software & Third Party Vendors

Contract Pharmacy & Supplier Relationships

## ***Audit Readiness Assessment & Self Monitoring Framework (continued)***

### **340B Program Management**

- Policies & Procedures
- Interview Questions
- Data Sources & Centralized Reporting
- Information Registered on OPA Website
- Custom Dashboards for Key Stakeholders, Locations & Departments
- Risk Scoring & Profiling
- Data-Driven Testing & Detailed Follow-Up
- Drill-Down Control Testing & Reporting
- Resource Allocation & Compliance Program Effectiveness
- Track Drugs from Order to Administration
- Portals, External Links & Knowledge Share
- Risk, Test & Control Matrix

### **Internal Data**

- Registered/Eligible NPIs & Locations
- Data Quality, Completeness & Accuracy
- Matching of Encounter, Utilization & Prescription Files
- Prescription Written-Filled Window
- High Volume & Cost (i.e., Payer, Location, )
- 340B vs. GPO vs. WAC Costs
- Modifiers (i.e., UD, U8)
- Chargemaster (CDM) to National Drug Code (NDC) Crosswalk
- Variation in Utilization & Cost by Physician

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### **Primary Elements**



### **External Data**

- *OIG Enforcement & Exclusion Database* – Identify prescriptions written by physicians on OIG Exclusion List
- *OpenFDA* – Continuously monitor Adverse Events, Recalls, and Labeling to proactively address high-risk drugs
- *National Drug Code (NDC) Directory* – Validate Accuracy NDC Allocation

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***BREAK – 15 minutes***

***Eat something, you're hungry***

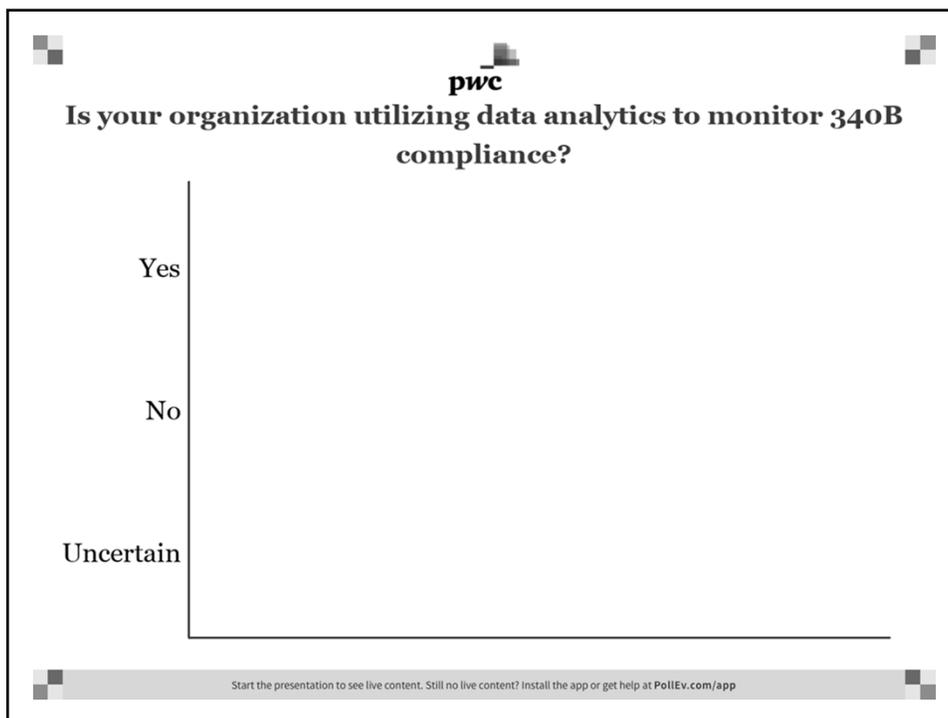
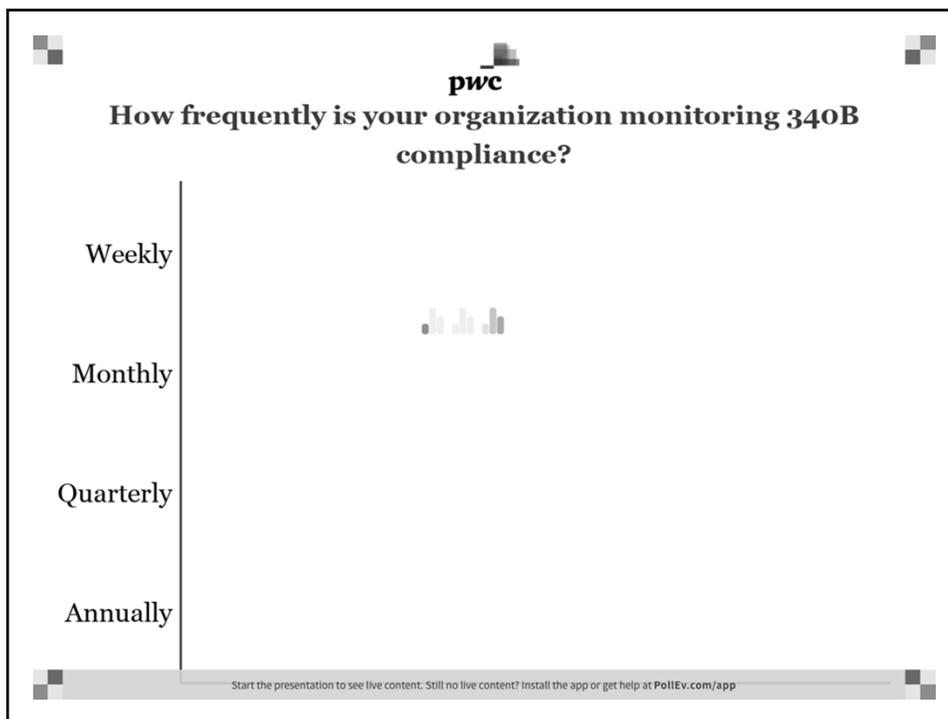
***Call your kids, they're misbehaving***

***Yeah you can probably fit in a few hands at the black jack table if you hurry***

***You will be called on when you get back, be afraid, be very afraid***

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## 340B Drug Discount Program - The Value

- Mitigate risk of potential adverse findings (under manufacturer or HRSA Audit) related to non-compliance with program terms
- Protect the financial benefits derived from participation in the 340B Discount Program
- Ability to quickly escalate high-risk trends in order to optimize compliance and maximize savings derived from 340B drug purchases.
- Custom dashboards are leveraged to quantify savings and maximize benefits through the 340B Drug Discount Program.
- Insights gained from analytics help providers increase visibility, reduce risk, and streamline program improvement initiatives.

05  
The Value of Compliance

## Why build Continuous Monitoring for 340B?

- **Remain compliant** with 340B program to **minimize risk of OPA sanctions and repayments to Manufacturers**
- Manage a **scalable compliance program** as the organization continues to grow (e.g. # of Covered Entities, # of Contract Pharmacies)
- Develop a continuous monitoring solution that can **automate compliance while optimizing cost savings**

01  
The Challenge

- **Cost-savings:** Identify additional 340B replenishment opportunities from mismatched patient and/or physician names
- **Reduce Risk:** Identify and remediate potential 340B non-compliance related to drug/product diversion, duplicate discounts and/or GPO prohibition
- **Validate system configuration:** Ensure split-billing software is configured to appropriately classify dispensed drugs as eligible 340B transactions

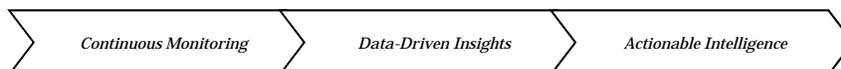
02  
The Opportunity

- Improve risk management from **automated continuous monitoring for 100% of transactions**
- **Save money** due to missed 340B replenishment opportunities
- **Reduce** the number of **dedicated FTEs** required to maintain compliance with 340B program
- Access to **customized and interactive dashboards** highlighting key risks and trends across all Covered Entities and Contract Pharmacies within the hospital network

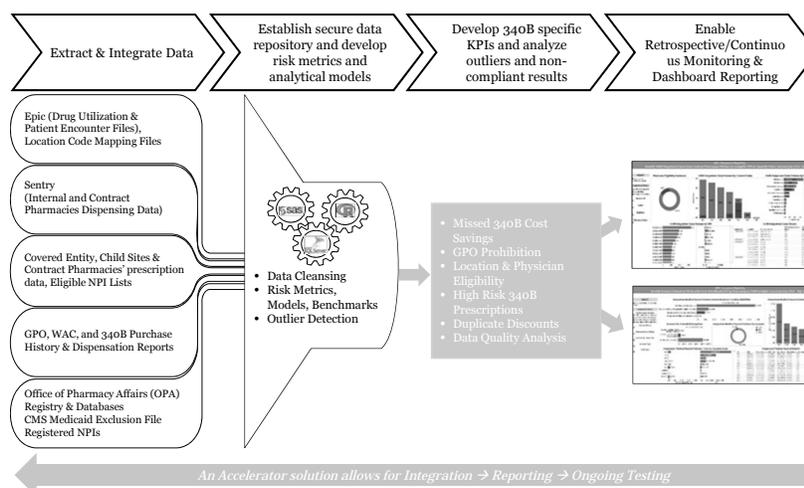
03  
The Benefits

## Real Time Technology Solution – Leveraging Data Analytics & Visualization

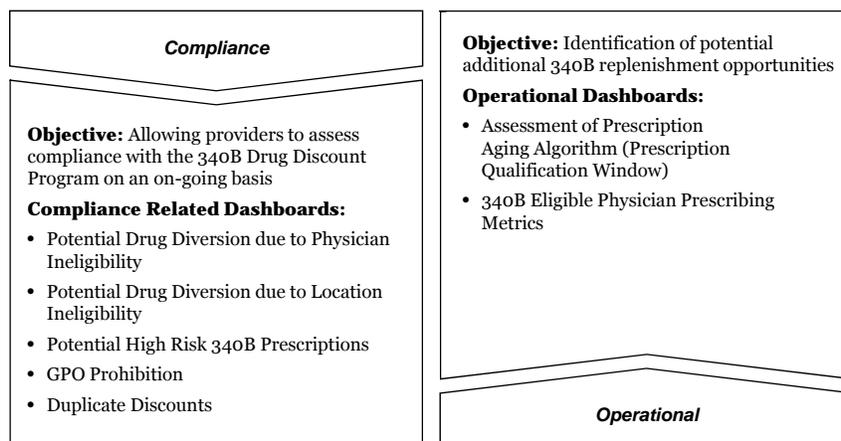
Given the complexity and fragmentation of data sources relevant to the 340B Drug Discount Program, it is essential for providers to utilize advanced analytics and visualization tools in order to enhance visibility and proactively address high-risk trends across the organization.



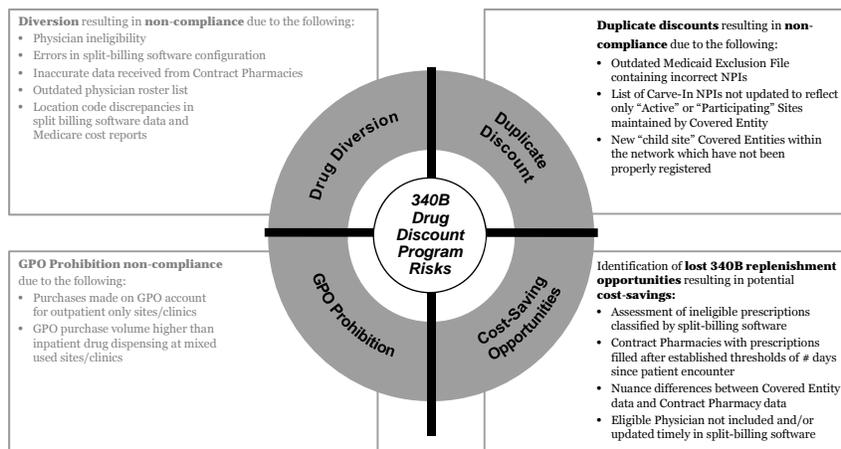
## 340B Insights Analytics Solution – Data Flow



## Ways to Manage Highest Risk Areas Using Data Analytics



## Example Findings from Recent Engagements

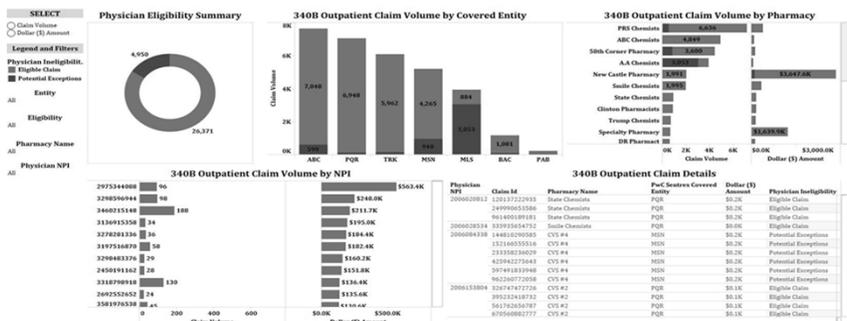


# Example Dashboards

## Physician Eligibility

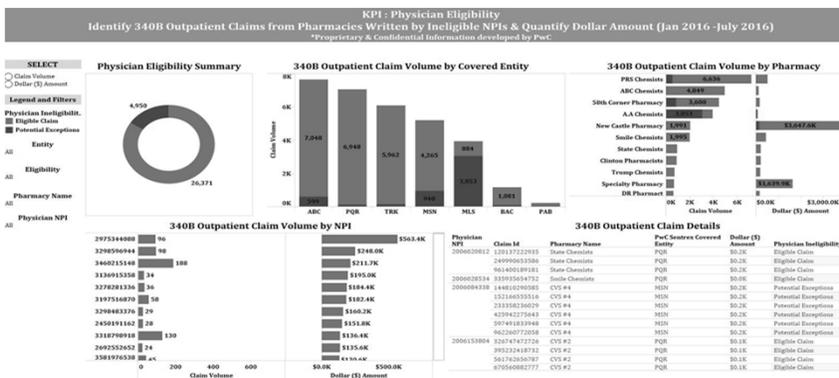
Description of key focus area	Potential benefit
<ul style="list-style-type: none"> <li>Identify 340B outpatient claims from contract pharmacies written by ineligible physicians leading to potential drug diversion issues</li> <li>Identify potential repayments to pharmaceutical manufacturers due to 340B claims written by ineligible physicians</li> </ul>	<ul style="list-style-type: none"> <li>Identification of potential drug diversion due to physician ineligibility, thus improving compliance</li> <li>Decreased repayments to Pharmaceutical Manufacturers for scripts written by Ineligible Physicians</li> </ul>

KPI - Physician Eligibility  
 Identify 340B Outpatient Claims from Pharmacies Written by Ineligible NPIs & Quantify Dollar Amount (Jan 2016 - July 2016)  
\*Proprietary & Confidential Information developed by PwC



## High Risk 340B Prescriptions

Description of key focus area	Potential benefit
<ul style="list-style-type: none"> <li>Identify high risk 340B prescriptions filled at contract pharmacies</li> <li>Text Analytics to match patient attributes from patient encounter data and pharmacy data</li> </ul>	<ul style="list-style-type: none"> <li>Identify potential drug diversion issues caused due to patient ineligibility at contract pharmacies</li> <li>Identify split billing software limitations with regards to determining patient eligibility</li> </ul>



## Questions?



**Ryan Hayden**  
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Ryan is a partner with PwC with more than 15 years of experience in healthcare industry and consulting experience working with many of the leading payers and providers across the country. He is a strategic adviser with the ability to outline enterprise data vision supported by strong ROI from tactical data integration projects. He has a history of success at executive level of hospitals, IDN's, AMCs and Health Plans. He has successfully designed and implemented solutions that automate the collection, transformation and presentation of healthcare metrics reducing the cost of data collection and enhancing the value of reporting and analysis.



**Tim Krzeminski**  
Director  
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Tim is a Director in PwC's Healthcare Compliance practice with over 13 years of experience specializing in the execution of value-added assessments and monitoring activities across all lines of Healthcare Providers, Pharmaceutical Manufacturers, and their third-party vendors. He is a subject matter specialist in 340B Compliance working with both healthcare providers and pharma manufacturers. Tim has developed and implemented 340B Compliance monitoring programs utilizing data analytics and performed multiple 340B Covered Entity Assessments for providers as part of the proposed annual audit requirements and/or in preparation for HRSA audits. He has also participated in multiple meetings with Captain Pedley and the OPA to discuss content of 340B audit work plans and audit results, spoken about 340B program integrity at multiple conferences including Government Pricing Conferences, the 340B Coalition, and 340B University. Tim has also conducted multiple webinars and authored several whitepapers and blogs on various topics related to 340B program integrity. Tim is a Certified Fraud Examiner, Certified Internal Auditor, and is Certified in Risk Management Assurance.

## ***Policy & Procedure Assessment***

### **Focus Areas & Fieldwork**

#### **Program Governance**

Assess 340B program oversight and management, analyze the 340B benefits and opportunities available to optimize 340B savings, and develop a self-monitoring protocol for the 340B program.

#### **Covered Entity Eligibility**

Confirm covered entity's 340B eligibility and accuracy of current registered information in the OPA website/database.

#### **Drug Diversion**

Assess the system and processes in place that prevent the dispensing of 340B drugs to non-340B patients.

#### **Duplicate Discount**

Assess the system and processes in place to prevent pharmaceutical companies from providing duplicate discounts.

#### **Group Purchasing Organization ("GPO") Exclusion**

Assess the system and processes in place to demonstrate compliance with the GPO exclusion requirement.

#### **Maintaining Readily Auditable Records**

Assess the accessibility of records to extract 340B transaction details, including patient demographics to support compliance/audit trail as expected by the OPA.