Designing,
Implementing,
and Delivering
An Audit Program for
Physician Services

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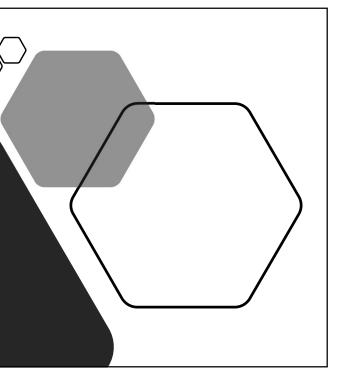
**HCCA Compliance Institute 2021** 



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#### Objectives

- Discuss reasons for auditing physician services
- Outline the considerations for audit scope
- Determine how to choose the sample
- Identify the advantages of auditing under Attorney-Client Privilege
- Explore the most effective options for reporting audit results



Abbreviations							
HITECH - Health Information Technology for Economic and Clinical Health Act of 2009	OIG – Office of Inspector General						
CERT – Comprehensive Error Rate Testing	RAC – Recovery Audit Contractors						
CMS – Centers for Medicare and Medicaid Services	CPT – Current Procedural Terminology						
HCPCS - Healthcare Common Procedure Coding System	MAC – Medicare Administrative Contractor						



"The absence of a high-functioning compliance program maybe used to establish false claims act intent".

Thomas Beimers (former Senior Counsel with HHS OIG)



Seven Elements of Compliance

• Conducting internal monitoring and auditing

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#### Federal False Claims Act



Filing a claim that you knew or should have known was "false" – i.e., codes billed not matching documentation



No proof of specific intent to defraud is required



\$11,665 - \$23,331 per claim plus treble damages and paying attorneys fees for whistle blowers



HITECH makes not refunding overpayments within 60 days a false claim

#### Questions to Ask



Who codes the services?

Physician

Coder

EMR code generator/

E&M leveler



Are there any previous audits on these services/this provider?



Known concerns or suspected concerns from a compliance perspective?



Has there been a compliance issue called in to anonymous hotline?

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# Scoping out the Audit

Audit scope, defined as the amount of <u>time</u> and documents which are involved in an <u>audit</u>, is an important factor in all auditing. The audit scope, ultimately, establishes how deeply an <u>audit</u> is performed. It can range from simple to complete, including all company <u>documents</u>.

The Strategic CFO - <a href="https://strategiccfo.com/audit-scope/">https://strategiccfo.com/audit-scope/</a>

# Scoping out the Audit

The scope of an audit should be decided upon prior to the signing of an engagement letter or agreement to protect both the entity and the person doing the audit

Failing to clearly define the audit can result in "scope creep" which can then add on not only time but also increase the monetary cost of the audit

Working with management (or the entity requesting the audit) to clearly define the scope of the audit sets realistic expectations of what is being included in audit and what is excluded

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- Within the scope and engagement letter/agreement to be signed, the tools and/or resources that will be used to perform the audit should be identified
- If utilizing a tool from a particular vendor, identify it by name
- Will there be calculations of revenue variances/differences?

Resources such as CPT© Professional edition for a particular year, especially if performing retrospective review, ICD-10-CM book for identified year(s), CPT© Assistant, AHA Coding Clinic, Medicare or CMS Guidance and applicable Transmittals, Fee Schedules if revenue variance is to be calculated

### Tools and Resources?

#### Prospective versus Retrospective

- Prospectively performing review is "pre-bill" which is performed on claims after coding is completed but prior to being submitted to insurance payer
- Completing audits prospectively results in claims being put on hold or suspended until after review has been completed
- Retrospectively performing reviews results in review being performed after claims have been submitted for payment and subsequently paid or denied
- Time frame should be identified more beneficial to do more real-time to provide education to providers closer to dates of service
- If issues are identified with retrospective claims, those claims should be rebilled as corrected claims



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#### Proactive Compliance Audit

- OIG Work Plan
- ▲ CERT Issues
- **A** RAC Issues
- Top ten denials for the practice
- ? Top ten services billed for the practice
- ! Specific issues brought to your attention

#### The time frame to be reviewed will also depend on the reason for the audit

### Time Frame?

- Proactive or compliance audit may be more helpful to choose recent claims – if the purpose is education, better to work with recent visits that the provider may remember – there may have also been changes in documentation patterns
- Audit for a specific problem will need to be for the time frame for which the problem is suspected
- Consider any recent changes in coding guidelines for example, office visit coding changed in 2021. If purpose of audit is education, should you review 2020 claims?

If retrospective, determine when provider started if audit will cover a particular time frame: quarter of the year, month or week

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#### CIA?

#### **Corporate Integrity Agreement**

- "Forced" compliance plan when an organization had entered into a settlement for fraud allegations
- Require periodic audits to ensure that the coding/billing problems are resolved
- Requires a 95% accuracy rate by providers

This will depend on the type of audit

- If there is no specific problem being investigated 10 encounters per provider for a proactive or compliance audit
  - "Random" sample one days' visits, first 10 on EOB, etc.
  - Also called a "judgmental" sample cannot be extrapolated to a larger population since it is not truly random

In original Compliance Program Guidance, the OIG recommended 5 claims per provider per federal payer per year – is this enough?

Choosing the Audit Sample

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- If investigating a specific problem, may consider a statistically valid random sample
- Probe sample followed by larger sample with a targeted confidence and precision
  - Probe usually 30, 40, or 50 items
- For self-disclosure, CMS requires that the sampling methodology be reviewed by a statistician or someone with equivalent experience

Choosing the Audit Sample, continued

#### Statistically Valid Random Sample

Sampling is choosing a subset of the claims in a provider's universe of claims for the purpose of auditing them. In a random sample, units are selected at random so that the opportunity of every unit being included in the sample is the same

https://accountlearning.com/simple-random-sampling-definition-advantages-disadvantages/

Allows a reasonable representation of the whole without the time and expense involved in reviewing each claim

https://www.randomizer.org/

https://oig.hhs.gov/compliance/rat-stats/index.asp

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#### Will You Review for Medical Necessity?

"Medical necessity of a service is the overarching criterion for payment in addition to the individual requirements of a CPT code. It would not be medically necessary or appropriate to bill a higher level of E/M service when a lower level of service is warranted. The volume of documentation should not be the primary influence upon which a specific level of service is billed. Documentation should support the level of service reported."

- Centers for Medicare & Medicaid Services' manual system, Pub 100-4, Chapter 12, Subsection 30.6.1 A
- "Program Integrity Manual", Pub 100-08, Chapter 3, Section 3.2.3 A.

#### Have you read the back of the CMS-1500 claim form?

"I certify that the services shown on this form were medically indicated and necessary for the health of the patient and were furnished by me, or were furnished incident to my professional services by my employee under my immediate supervision. NOTICE: Anyone who misrepresents or falsifies essential information to receive payment from Federal funds requested by this form may upon conviction be subject to fine and imprisonment under applicable Federal laws."



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#### Concurrent with Payer Review



Sample will be those records requested by the payer

Review all records or just a portion?



Important that alterations not be made to records during concurrent review

If review is done at the request of an attorney, he/she may determine most of the audit criteria – however, remember Attorney-Client Privilege requires:

Involvement

**Attorney** 

- Attorney-client relationship and auditor/reviewing must be retained by attorney
- Attorney acting in capacity as attorney
- · Communication made in confidence between the attorney and client
- For the purpose of securing legal advice.

Audit could be identified as Attorney Work Product instead

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#### Attorney-Client Privilege

Attorney contracts with the auditor/consultant

Report is delivered to the attorney

Communication between the auditor and the client is at the direction of the attorney

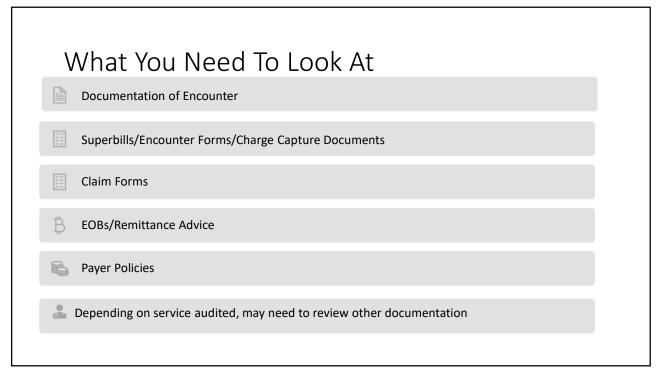
Simply marking a report "Attorney-Client Privilege" does not make it protected nor does it function retrospectively to cover the findings which have already been reviewed and documented

#### Work-Product Doctrine

- Documents tangible things interview memos and notes
- Prepared in anticipation of litigation temporal and intent
- By or for a party's attorney are protected against discovery unless the party seeking disclosure can demonstrate:
  - Substantial need
  - That it would produce undue hardship without discovery

#### Routine audit reports may not be protected

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#### Questions?

What is an error?

• Just overpayments or any deviation

Prospective or retrospective?

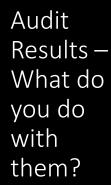
What will be your acceptable error rate?

- CIAs allow 5%
- In other situations, CMS has stated 7%

What will you do with the results?

• Education, follow-up auditing, penalties?

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If Audit was done Prospectively – claims should be billed according to findings of audit – may demonstrate need for further retrospective review



If performed Retrospectively and claims have been submitted, corrected claims should be resubmitted for changes to codes or payments based on audit findings



If done as part of Attorney engagement, legal counsel should determine if Self-Disclosure will need to be done and pay back will be done to payer



Is education part of the followup?



How effective is this compliance and auditing program if you never educate the providers on how to "do it right"?

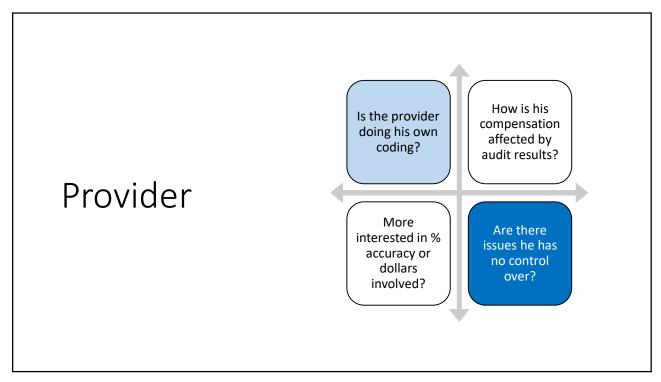
Education should be:

- Timely
- Targeted
- Group or Individual?

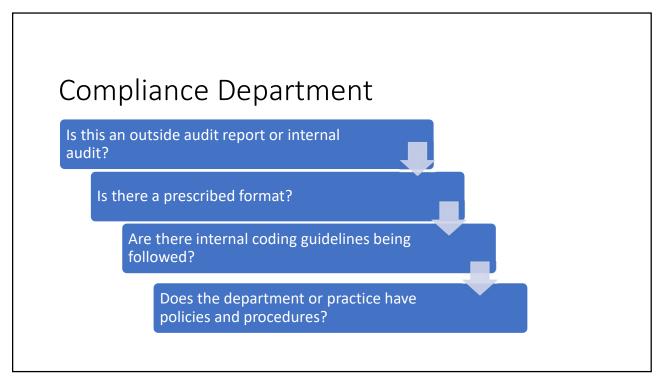
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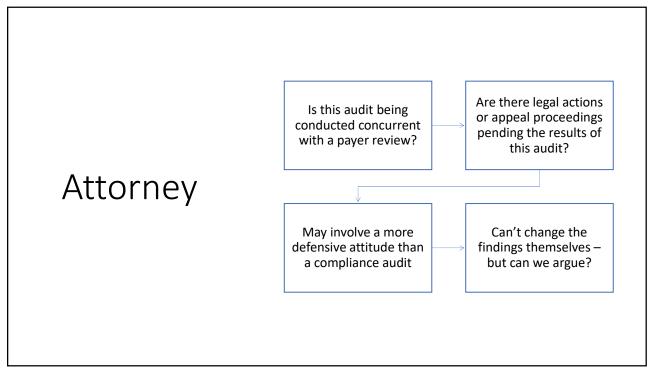
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# Who are you reporting the results to?? Provider Administration Compliance Department Attorney



# Administration Interested in undercoding and missed opportunities as well as overcoding Reminder to refund any overpayments







## What's included in this audit?

- What are the objectives of the audit?
  - "Accuracy of ICD-10-CM Coding and Reporting Guidelines, CPT/HCPCS codes; modifiers, number of units reported on claim forms and remittance advices to assess if documentation in the medical record & physician orders supports the services billed."
- What is the scope?
- Judgmental sample?
- Truly randomized sample?
  - "The scope of this audit will include a review of a random sample of 10 Medicare/Medicaid encounters for each service line" OR "each provider"

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- Are there certain payers excluded in data sample?
  - Only included Government Payers Medicare and Medicaid patients
  - Government Railroad
- Are there processes not reviewed in audit?
- "Scope Exclusions: This audit will not include testing of Advanced Beneficiary Notice (ABN) processes and controls, Pharmaceutical/drug code assignment, or claim processing by the facility."



What's excluded in this audit?

#### When?



Time frame of results?



Do you need to include "DRAFT" in watermark with the date on report until it is finalized to begin the 60 day payback obligation?



What was your time period of your sample?

"Time period of January 1, 2017 to December 31, 2017"



Is this a retrospective pay back audit for the past 6 years? State the dates included in the review.

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#### Where was the audit performed?

This can include details such as "audit was performed remotely" OR interviews occurred while onsite then audit performed remotely OR audit was performed remotely

Location: Was this one hospital or provider clinic or multiple sites?

If multiple sites – list them out

How was this audit performed and how is it being reported?

Both 1995 and 1997 Documentation Guidelines for E&M services?

Specific MAC or commercial payer criteria used?

Was a software utilized?

Excel spreadsheet with results?

Narrative report?

Charts with graphs?

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## Why was this audit performed?

- Was this done due to a potential compliance risk that was identified?
  - · How was this identified?
- Is the audit being done due to bell curve analysis identifying providers who are outliers?
- Is the audit being done as this provider bills high risk services? (e.g. prolonged care, high levels of codes)
- Is this being done due to issue on Compliance Audit Plan?
- Is this being done due to potential issue on OIG work plan?
- Is this audit being done proactively by Compliance?
- Is this audit being done post-education?
- Is this in response to payer audit are you dealing with best practices vs. defensive audit?

How do the risks of the audits rank?

High

Moderate

Low

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How does this compare?

Bell Curve Analysis may be helpful – but...

- Data available represents what was BILLED
- Medicare data available not current
- Some specialties not represented in Medicare data – changes in coding guidelines may make data less relevant
- Data may be available from other sources for a fee

Are there any incidental findings?

Did the scope not include diagnosis coding in the review, yet errors were found?

Was there any concerning information revealed in interviews with staff that you think needs to be addressed?

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#### Sample Report - Spreadsheet

NAME OF FACILITY/PRACTICE

Quality Review of Coding and Documentation
Dr. xxxxx
DATE

Demographics				CPT®(s) and Modifiers Feedback			E/M Components									Feedback			
Case #	Patient's Name	ров	Rendering Provider	Billing Provider	Date of Service	Provider	RGI	CPT ⊗ Comments / Recommendations	Chief Complaint	ны	ROS	PFSH	Hx Level	Exam 95	Dx Pts	Data Pts	Risk	MDM Level	Comments / Recommendations
		8/21/1940			6/9/2017	36905 36907 36215 37212 75710 76937 99152 J2997	36905 36907 36215 37212- <b>59</b> 75710- <b>59</b> 76937 99152 J2997	37212 attempted, unsuccessful - bill separately with modifier 59. 36215, 75710 may be billed separately when accessing and imaging the inflow artery beyond the anastomosis.				proce	dure on	ly					None
		5/11/1952			1/18/2017	99203 36905 37212 76937 76937 99152 99153 J2997 Q9967	99202-25 36905 37212-59 76937 76937-59 99152 99153 J2997 Q9967 36558	37212 attempted, unsuccessful - bill separately with modifier 59. Tunneled dialysis catheter may be billed separately with code 36558.	clotted access	3	1	2	EPF	Det	4	1	Mod	Mod	Review of Systems documented as "All areas are negative." Competer Review of Systems is located in Nurses Notes, but the physician does not reference these.
		8/31/1969			5/5/2017	36905 76937 99152 Q9967	36905 76937 99152 Q9967	Agree with coding.				proce	dure on	ly	•				None
		5/26/1961			3/8/2017	36905 36907 36215 37212 75710 76937 76937 99152 J2997 Q9967	36905 36907 36215 75710 76937 99152 J2997 Q9967	Transcatheter infusion for thrombolysis, 37212, and its associated ultrasound guidance, 76937 are not documented.	procedure only					None					

#### Sample Report - Summary

Issues & Recommendations Report September 9, 2016 Client Name

December 2015 - May 2016

Kim Huey, MJ, CHC, CPC, CCS-P, PCS, CPCO, COC

**Audit Date Range:** 

Number of Reports Audited: 81 (80 encounters - one with 2 E&M)

The following audit parameters were followed:

Records Accurately Coded

- The auditor reviewed the medical record documentation, encounter form/superbill, and the final-billed CMS 1500 claim
- Under the guidelines of Medicare, Medicaid and all other federal health care programs, the auditor verified that all charges billed are for covered and billable services.
- . The auditor determined appropriate assignment of E/M visit level CPT codes.
- The auditor verified that all billed procedures are documented in the medical record either in the progress notes or via a copy of the appropriate report.
- The auditor verified the accuracy of CPT/HCPCS coding, modifier assignment and number of units of service for documented procedures and verified that unbundling of codes has not occurred.
- The auditor determined appropriate ICD-10-CM diagnosis coding and verified that the primary focus of the visit was sequenced as the first ICD-10-CM code

49.38%

The auditor verified the correct place of service code reported on the CMS 1500 claim form.

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#### Sample Report - Summary - continued

The auditor verified the correct place of service code reported on the CMS 1500 claim form.

Records Accurately Coded	40	49.38%						
Records Over Coded	41	50.62%						
Records Wrong Category (wc)	3	3.37% (Included in Over Coded above)						
Procedure Coding Accuracy		71.11%						
Gross Financial Error Rate		27.79% (Based on Alabama Medicare Fee Schedule)						
Diagnosis Coding Accuracy		45.3%						

#### Please see Audit Summaries and Encounter Detail Reports for detailed information -

#### **Documentation and Coding Issues**

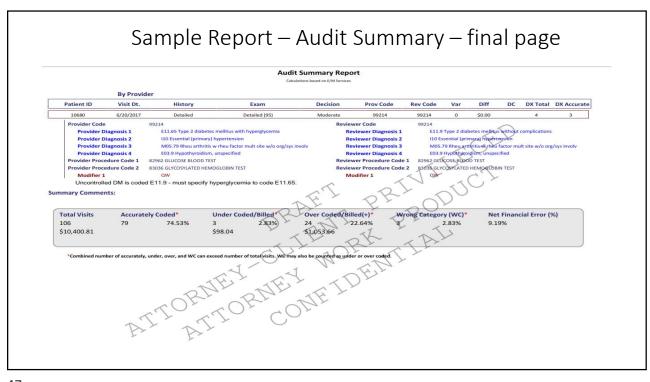
- Complete Review of Systems is documented by either listing at least ten systems individually or by listing the pertinent positives/negatives followed by the statement "All other systems negative." Other statements such as "14 point review of systems is negative" or "ROS: negative except for HPI" are not allowable.
- "Family History: Noncontributory" is unacceptable documentation. This statement is unclear whether the physician obtained the family history information or chose not to because it would not affect his decision-making.

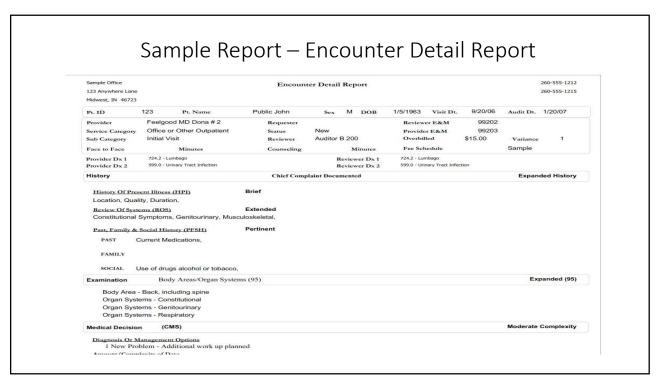
#### Sample Report - Summary - continued

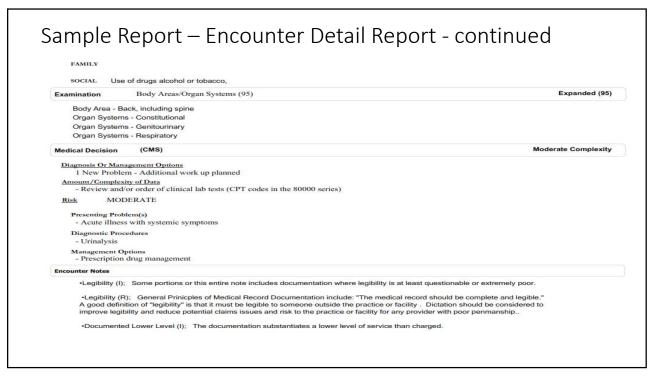
- For Hospitalists, documentation requirements were met for shared visits with CRNPs and PAs; however, I was unable to
  determine if the employment requirement is met. The advanced practice provider must be employed in the same group
  practice as the physician. If this is not the case, then these encounters are not documented sufficiently by Dr. B---- and Dr. W---- to support any level of service.
- Teaching Physician errors One encounter only included a cosignatures by the Teaching Physician and not the appropriate attestation.
- CMS Documentation Guidelines allow the status of three chronic conditions as an extended History of Present Illness; however, the documentation for some visits merely stated the chronic conditions without describing the status.
- Dr. H---- did not appropriately document interpretation of diagnostic studies such as Xrays and EKGs. Documentation for
  interpretation of an X-ray should be "as complete as that prepared by an expert in the field." Ideally, per the AMA, it should
  be on a separate piece of paper but in all cases, it should state the structure viewed, the number of views, any comparison
  to previous films, and the interpretation. Likewise, documentation for EKG interpretation should include an interpretation of
  the tracing along with clinical correlation. Without such documentation, only the technical component may be billed.
- Dr. H---- did not document performance of procedures such as nebulizer treatment, only an order for the treatment.
- Two encounters included contradictory information entered in different sections of the electronic medical record. This may
  occur when the physician enters information about the patient's complaint in the History of Present Illness but then relies on
  a templated "Normal" Review of Systems without correcting/personalizing those entries.
- Counseling time not always appropriately documented. A visit may be coded based on total time spent face-to-face with the
  patient when the visit is dominated by counseling and coordination of care, but the documentation must indicate the total
  time, the counseling time, and the subjects discussed.
- Diagnosis coding was often incomplete that is, diagnoses were documented that were not billed.
- Questionable diagnoses or those documented as rule out, probable, or suspected should not be billed as if definitive.
- Diagnoses were sometimes listed but not addressed in the Assessment and Plan.

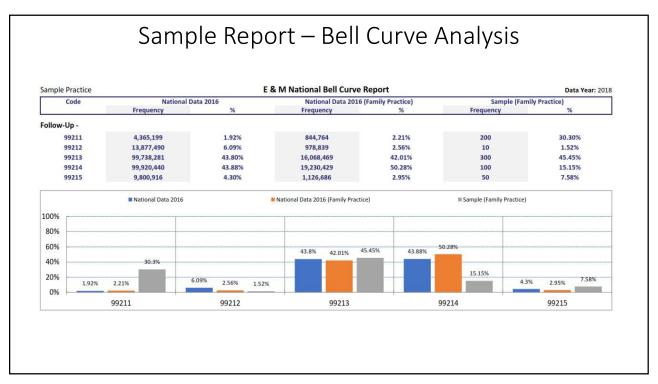
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#### Sample Report – Audit Summary **Audit Summary Report** Provider #1 585540 99232 rovider Code Reviewer Code Provider Diagnosis 1 Provider Diagnosis 2 Provider Diagnosis 3 Provider Diagnosis 4 Reviewer Diagnosis 1 Reviewer Diagnosis 2 Reviewer Diagnosis 3 Reviewer Diagnosis 4 K92.2 Gastrointestinal hemorrhage, unspecified 585520 99231 **Provider Diagnosis** 1 **Provider Diagnosis 3** E78.5 Hyperlipide Provider Code ovider Code 99222 Provider Diagnosis 1 F10.239 Alcohol dependence with withdrawaft unspecified Provider Diagnosis 2 I10 Essential (primary) hypertension Provider Diagnosis 3 K74.59 Other cirrhosis of liver Instituted documentation to support any level of Initial hospital care. HPI doe "14 point ROS obtained and negative except as noted in HPI." - but no system F10.239 Alcohol de 99231 \$0.00 Provider Code viewer Code Reviewer Diagnosis 1 F10.239 Alcohol dependence with withdrawal, unspecified 110 Essential (primary) hypertension



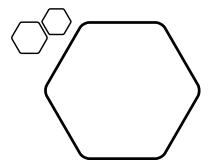






#### Concluding the Audit

- High level overview of what the issues were/are and how they are being addressed
- Expectations
- Action plans Education needed, who needs it, who will provide it
- Does the client need to provide documentation of education, sign in sheet of attendees, date, copy of education provided? Was education performed during the rebuttal review of the cases?



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#### References:

- Federal False Claims Act Primer https://www.justice.gov/sites/default/files/civil/legacy/2011/04/22/C

   FRAUDS FCA Primer.pdf
- Audit Scope <a href="https://strategiccfo.com/audit-scope/">https://strategiccfo.com/audit-scope/</a>
- Medicare Program Integrity Manual https://www.cms.gov/Regulations-and Guidance/Guidance/Manuals/Internet-Only-Manuals-IOMs-Items/CMS019033

#### Putting It All Together

- Understanding the need for auditing physician services
- Identifying the considerations for the scope of the audit
- Determining the sample
- Deciding whether to involve an Attorney
- Effectively reporting the results



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