Putting It All Together:
Integrating Procurement, Risk Management and Compliance Oversight

HCCA Managed Care Compliance Conference 2017

Dan Roehler, MBA, CCEP, CHC, CHPC
Chris English, CHC

Who Are These Guys?

Dan Roehler, MBA
CCEP, CHC, CHPC
Manager Regulatory Compliance

Chris English
CHC
Regulatory Compliance Analyst
**Agenda**

- Background & Context
- Interdependencies
- Collaborative Model
- BCBSKS Experience

**Background & Context**

- How our organizational culture shaped:
  - Problem/opportunity definition
  - Our response approach

- The problems of success
  - How being successful gets in the way

- Sandbars to be crossed
  - Smooth sailing, interrupted
Interdependencies

• Procurement, Risk Management & Compliance
  – Independent Goals
  – Primary Activities
  – Shared Goals
• Getting it Together
  – Functions
  – Roles
  – Timing
• A Collaborative Model

The Collaborative Model
BCBSKS Experience

• Selling CECOT
  – Contracted Entities Compliance Oversight Team

• Resource Challenges
• Forming the Team
• Charter
• Priorities
• Fortunate Detours/Early Successes

Where to Next?

• Active Monitoring
• Corrective Action Plans
• Selective Audits
• Contract Term Limits
• Relationship Management
What Have We Learned?

• Unexpected roadblocks
• Grow in a silo
• Forward is still a pace

Questions?