

Using Data Analysis in Your Compliance Program

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- Penn Medicine offers comprehensive clinical services throughout the greater Philadelphia region
- Practice Plans
 - Clinical Practices of the University of Pennsylvania
 - Clinical Care Associates
- Hospitals
 - Chester County Hospital
 - Hospital of the University of Pennsylvania (*the nation's first teaching hospital*)
 - PENN Presbyterian Medical Center
 - Pennsylvania Hospital (*the nation's first hospital*)
 - Lancaster General Health
 - Princeton Health CareSystem
- Home Care & Hospice Services
 - PENN Care at Home / PENN Home Infusion Therapy
 - Wissahickon Hospice





- Identify industry benchmarking tools
 - Publicly available data
 - Entity specific
 - MedPar
- Utilize data analytics & data sources to identify risk areas & manage scarce resources

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Partial Listing of Benchmarking Data

- American Hospital Directory (ahd.com)
- Inpatient and outpatient hospital statistics
- Program for Evaluating Payment Patterns Electronic Report (PEPPER)
- MGMA productivity analysis
- Vizient – AAMC Faculty Practice Solutions Center (FPSC)

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American Hospital Directory (ahd.com)

- Readily available public information
- Data includes but not limited to:
 - Total patient revenue, discharges & patient days
 - Number of Medicare inpatients by specialty with corresponding ALOS & average charges
 - Outpatient utilization statistics with highest paid APCs

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Name and Address: **Mount Nittany Medical Center**
1800 East Park Avenue
State College, PA 16803

Telephone Number: (814) 231-7000

Hospital Website: www.mountnittany.org/medical-facili...

CMS Certification Number: 390268

Type of Facility: Short Term Acute Care

Type of Control: Voluntary Nonprofit, Other

Total Staffed Beds: 260

Total Patient Revenue: \$1,030,134,956

Total Discharges: 13,652

Total Patient Days: 51,881

TPS Quality Score: 35.44

Patient Experience Rating: ★★★★★

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Inpatient Utilization Statistics by Medical Service


Definitions

	Number Medicare Inpatients	Average Length of Stay	Average Charges	Medicare Case Mix Index (CMI)
Cardiology	536	3.83	\$26,211	1.0873
Cardiovascular Surgery	73	3.78	\$78,378	3.1644
Medicine	1,052	4.37	\$29,041	1.2042
Neurology	252	3.43	\$26,228	1.0720
Neurosurgery	16	5.81	\$88,703	3.2336
Oncology	55	5.42	\$35,036	1.4711
Orthopedic Surgery	923	2.96	\$59,453	2.5503
Orthopedics	114	4.42	\$23,908	0.9725
Psychiatry	104	10.34	\$32,655	1.0124
Pulmonology	470	5.03	\$35,303	1.2568
Surgery	276	6.66	\$62,486	2.9661
Surgery for Malignancy	25	3.72	\$53,058	1.8379
Urology	355	4.03	\$24,781	1.1204
Vascular Surgery	60	5.33	\$64,792	2.7550
Total	4,323	4.30	\$39,174	1.6381

PEPPER

- **P**rogram for
 - **E**valuating
 - **P**ayment
 - **P**atterns
 - **E**lectronic
 - **R**eport
- Summarizes Medicare claims data statistics in target areas that may be at risk for improper Medicare payments
 - Compares hospitals claims data statistics
 - Aggregate data for the nation, MAC jurisdiction & state

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 Penn Medicine PEPPER Distribution Dates

Short-term Acute Care Hospitals	Quarterly 12/4/17, 3/6/18, 6/4/18, 8/31/18
Critical Access Hospitals	Annually 4/13/18
Home Health Agencies	Annually 7/16/18
Hospices	Annually 4/16/18
Inpatient Psychiatric Facilities	Annually 4/13/18

 Penn Medicine

Inpatient Rehabilitation Facilities	Annually 4/16/18
Long-term Acute Care Hospitals	Annually 4/16/18
Partial Hospitalization Programs	Annually 7/16/18
Skilled Nursing Facilities	Annually 4/16/18/18

 Penn Medicine

Identify Coding Pattern

- Educational tool intended to assist providers to assess risk for improper Medicare payments
- Support auditing and monitoring activities
- Support CDI initiatives

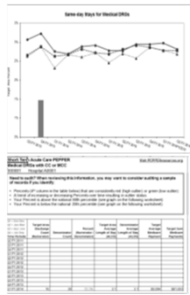
PEPPER Data

- Paid Medicare claims (UB-04)
- Summarizes data for 12 quarters according to the discharge date on the claim
- **Federal** fiscal year
 - Q1 = October 1 to December 31
 - Q2 = January 1 to March 31
 - Q3 = April 1 to June 30
 - Q4 = July 1 to September 30
- Distributed quarterly for acute hospitals

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PEPPER Data

- Due to CMS data restrictions PEPPER will not display statistics when the numerator or denominator count is less than 11 for a target area in any time period



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- What is PEPPER?
 - Excel workbook containing providers Medicare claims data statistics for **Target Areas** identified as at risk for payment errors
 - Compares providers data with aggregate data to identify targeted outlier(s)
- Provides providers with tool to proactively identify & prevent payment errors

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- Providers are compared in three groups:
 - State
 - MAC jurisdiction
 - National
- Outliers are identified compared to jurisdiction
- Outlier limits
 - Upper boundary set at **80th percentile** for all target areas
 - Coding focus targets lower boundary set at **20th percentile**
 - Admission-focused target areas do not have a lower boundary as this does not indicate potential problems related to admission necessity

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PEPPER provides national, state and MAC jurisdiction comparisons



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Core Reports

- Identify high risk areas based upon outlier status
 - Compare
 - Outlier Rank
- Prioritize areas for review
- *Note from the trenches:* government audits likely in all areas of PEPPER regardless of outlier status

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- Hospital Admission-focused Target Areas
 - Transient Ischemic Attack
 - Defibrillator implant
 - PTCA with Stent
 - Medical back problems
 - 30-day readmissions to the same hospital or elsewhere
 - One & Two-day stays excluding transfers
 - 3 day SNF - qualifying admissions
 - 30 day readmission

- Coding-focused Target Areas:
 - Stroke/intracranial hemorrhage
 - Respiratory infections
 - Simple pneumonia
 - Sepsis
 - Unrelated OR
 - Ventilator support
 - Medical MS-DRGs with a CC or MCC

How to Prioritize PEPPER Findings

- Start with the Compare Targets Report
- Hospital target area percent compared to other providers' in the nation, MAC jurisdiction & state
- Identify Outliers
 - Target area percent at or above national **80th percentile**
 - At or below the national **20th percentile**

Home Health Care Target Areas

- Average Case Mix
- Average Number of Episodes
- Episodes with 5-6 Visits
- Non-LUPA Payments
- High Therapy Utilization Episodes
- Outlier Payments

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Home Health Care Retrieval Rates

State	# PEPPERS Available:	# PEPPERS Retrieved	Retrieval Rate
South Dakota	30	11	36.67%
Louisiana	190	43	22.63%
Montana	27	6	22.22%
Maryland	51	9	17.65%
New Jersey	45	6	13.33%
Tennessee	128	17	13.28%
New Mexico	73	9	12.33%
Rhode Island	25	3	12.00%
Pennsylvania	295	28	9.49%
Florida	956	89	9.31%

National Retrieval Rate: 6.6%

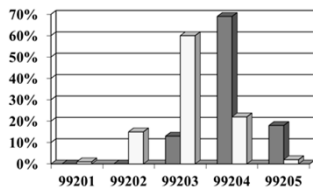
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Benchmarking

Community Family Medicine Practice

- Analysis of new patient visits
- Potential implications of risk & practice valuation

Practice Compared to FPSC



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CMS Improper Payment Report

- Medicare national home health care audit activity

Risk Area	2016
Projected improper payments	\$7.7 billion
•Insufficient documentation	\$7.4 billion
•Medical necessity	\$200 million
Projected improper payment rate	42%
•Insufficient documentation	96%
•Medical necessity	2%

<https://www.cms.gov/Research-Statistics-Data-and-Systems/Monitoring-Programs/Medicare-FFS/Compliance-Programs/CERT/CERT-Reports-Items/Downloads/Appendix/Medicare-Fee-for-Service-2016-Improper-Payments-Report.pdf>



2016 Improper Payments by State

- For home health and hospice areas only (*Pennsylvania ranks 3rd for improper payment rate*)

State	Projected Improper Payments	Improper Payment Rate	Claim Reviewed
VA	\$ 332.3	52.5%	37
TX	\$ 1,552.5	47%	209
→ PA	\$ 697.6	47%	76 ←
IL	\$ 783.0	46%	102
LA	\$ 547.8	44%	85
IN	\$ 224.1	42%	32
GA	\$ 538.2	38%	77
FL	\$ 1,135.3	33%	161
OK	\$ 237.4	32%	49
NC	\$ 360.2	30%	61

(dollars in *millions*)



Using Benchmark Data

- Share internally with others on your team
 - Compliance, finance, health information management, coding, utilization review, quality improvement, clinical, case management, documentation improvement, administration, etc.
- Look for increases or decreases, identify possible root causes
- Review medical records (if indicated)

Operational Considerations

- What external resources are employed utilized by your entity?
 - Think about home health care national retrieval rate
- What is the distribution list?
- What committees review reports?
 - Compliance?
 - Utilization review?

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Targeted Probe and Educate

- New audit process includes 3 rounds of a prepayment probe review with education
- If there are continued high denials after the first 3 rounds, provider will be referred to CMS
- CMS will determine additional action, which may include:
 - Extrapolation
 - Referral to the Zone Program Integrity Contractor (ZPIC)
 - Referral to the Unified Program Integrity Contractor (UPIC)
 - Referral to the Recovery Auditor (RA)

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"We're going to parachute in and do a surprise audit, but I want to keep the whole thing low key."

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- Benchmarking techniques are used by the government and Recovery Audit Contractors
 - Common Work File
- Powerful tool to manage scarce resources concentrating efforts in identified risk areas
- Potential revenue opportunities in addition to risk



1. The patient lives at home with his mother, father, and pet turtle, who is presently enrolled in a day care three times a week
2. The lab test indicated abnormal lover function
3. The patient left the hospital feeling much better except for her original complaints
4. I was going to have cosmetic surgery until I noticed that the doctor's office was full of portraits by Picasso



6. The patient's past medical history has been remarkably insignificant with only a 40 pound weight gain in the past three days
7. Patient was seen in consultation by Dr Jones, who felt that we should sit on the abdomen and I agree
8. The skin was moist and dry
8. Healthy appearing, decrepit 69 year old male, mentally alert but forgetful

Medical Humor

10. Therapy dogs are now required to write progress notes



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