Session Title:
Missouri Medical Marijuana Regulatory Program Update

Presenter:
Lyndall Fraker
Section for Medical Marijuana Regulation, Director
Mission

To administer Missouri’s Medical Marijuana Regulatory Program in alignment with the provisions of Article XIV of the Constitution, as determined by the will of the citizens of Missouri.
A program that provides safe and secure access to medical marijuana for qualifying Missouri patients through consistent regulation, enforcement, and education.

Strategic Priority #1
Make medical marijuana accessible for qualifying patients

Strategic Priority #2
Uphold safety and quality standards for medical marijuana

Strategic Priority #3
Regulate the medical marijuana industry to comply with Mo. law and keep communities safe
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Director

Deputy Director

Facility Licensing & Compliance Director

Patient Services Director

Patient Services Staff

To include the Call Center

Licensing & Compliance Staff

Operations Manager

Operations Staff

Facility Inspectors

52 FTE
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How did we get here?

1. Missouri voters approved constitutional amendment
2. Researched best practices from other state programs
3. Public Engagement
4. Rules were developed.

- Both emergency and proposed rules were filed with the Secretary of State’s Office – 19 CSR 30-95.

- The rules are posted on our website.

All Rules can be viewed at: https://medicalmarijuana.mo.gov
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5. Public Communication.

- The Patient Services Call Center activated on May 31 and accepts calls Monday – Friday from 8:30 am to 3:30 pm CST (866-219-0165).
- Our email address: medicalmarijuanainfo@health.mo.gov.
- Updates are posted to our website as needed: https://medicalmarijuana.mo.gov
Key Dates

Feb 13
Draft rules posted on website for comment

May 10 - 20
Began accepting pre-application fees

June 28
Begin accepting patient, caregiver, and home cultivation ID applications

July 4
Statute Deadline.

July 6
Post How to Apply facility application training video to website

Aug 3 - 19
Window for accepting facility applications

Dec 31
Deadline to issue first licenses/certifications

2020
Facility Compliance Inspections
Patient Services

- Starting June 28\textsuperscript{th} - patients and caregivers began submitting electronic applications:
  - $25 nonrefundable for a 1-year patient license
    - Plus a $100 fee for patient cultivation license (able to grow up to 6 flowering plants)
    - Minors are not able to apply for patient cultivation license
  - $25 for a 1-year caregiver license
    - Caregivers can have up to 3 patients.
    - Additional $100 fee to grow up to 6 flowering plants
Applications must include:

- Color photo,
- Government issued identification,
- Proof of legal guardianship (if applicable),
- Consent form (if applicable),
- Written description of the patient cultivation facility security arrangements and processes (if applicable).
Physician certifications must be complete.

- Physician’s name
- Licensee number and whether licensed to practice medicine or osteopathy;
- Physician’s business address, telephone number, and email address;
- Qualifying patient’s name, date of birth, and social security number;
- Qualifying patient’s qualifying condition;
- Physician’s recommendation on the amount of medical marijuana the qualifying patient should be allowed to purchase in a 30-day period – up to 4 ounces of unprocessed marijuana or its equivalent.
<table>
<thead>
<tr>
<th>License Type</th>
<th>License Fees</th>
<th>Renewal</th>
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</thead>
<tbody>
<tr>
<td>Qualified Patient</td>
<td>$25.00</td>
<td>$25.00</td>
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<tr>
<td>Additional Fee for Patient Cultivation</td>
<td>$100.00</td>
<td>$100.00</td>
</tr>
<tr>
<td>Primary Caregiver for a Qualified Patient</td>
<td>$25.00</td>
<td>$25.00</td>
</tr>
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</table>
**Patient / Caregiver Application Stats – (as of August 19, 2019)**

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Applications</td>
<td>7,745</td>
</tr>
<tr>
<td>Patient Applications</td>
<td>7,563</td>
</tr>
<tr>
<td>Caregiver Applications</td>
<td>182</td>
</tr>
<tr>
<td>Approved to Date</td>
<td>6,554</td>
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<tr>
<td>Current Reject Status*</td>
<td>74</td>
</tr>
</tbody>
</table>

*Reject Status is not denials, just an opportunity for applicant to provide additional needed information.*
DHSS research estimates a 2-3% adoption rate within the first 3 years.

Projected Qualified Patients

120,000 - 180,000 Qualified Patients
Facility Licensing and Compliance

- Facilities electronically submitted applications from Aug 3, 12:00 a.m.s to Aug 19, 4:30 p.m.
  - 150 days for approval.

- Applications will be blind scored by an independent third party.
  - Best scores for cultivators, manufacturers, and laboratory testing.
  - Best score and district location for dispensary.
Facility Licensing and Compliance - Ongoing

• Transportation certification
  o This certification will not be scored – but will need to meet the criteria specified in the Transportation Rule.

• Seed-to-Sale Certification
  o The Department will issue certifications for all eligible seed-to-sale entities.

• Agent Identification Cards
Facility Applications & Program Status

2163

- Facility Applications received as of August 20th
- Exceeding $13 million in collected fees
- As established in Article XIV of the Constitution, taxes on medical marijuana sold and money collected by DHSS through fees—after covering the program’s operating expenses—will be transferred to the new Missouri Veterans’ Health and Care Fund.
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Constitutionally-Prescribed Minimums

- 2 Testing Facilities – We will certify up to 10 Facilities
- 60 Cultivation Facilities
- 86 Manufacturing Facilities
- 192 Total Dispensaries

340 - 348 Total Facilities
## Facility Licensing and Compliance

<table>
<thead>
<tr>
<th>License/Certification Type</th>
<th>New Application Fee</th>
<th>Annual Fee</th>
<th>Renewal Fee</th>
<th>New Application Fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cultivation Facility</td>
<td>$10,000</td>
<td>$25,000</td>
<td>$5,000</td>
<td>$5,000</td>
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<tr>
<td>Dispensary Facility</td>
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<td>Facility Agent</td>
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<tr>
<td>Laboratory Testing Facility</td>
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<td>$5,000</td>
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<tr>
<td>Manufacturing Facility</td>
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<td>$10,000</td>
<td>$3,000</td>
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<tr>
<td>Seed to Sale</td>
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<td></td>
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<tr>
<td>Transporter</td>
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<td>$5,000</td>
<td>$5,000</td>
<td>$5,000</td>
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</tbody>
</table>
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What’s Next?

• Facility Compliance Inspections
• Facility Compliance Education
• Facility Agent ID Applications
• Seed-to-Sale Checks
• Continue with Patient and Caregiver IDs
Can I have an ID card and own and/or purchase guns?

Which medical professionals can certify patients to obtain an identification card?
Can a dispensary sell other retail goods and services?

Are medical marijuana facilities prohibited from using certain words in their business?

Are my application fees refundable?
When will I receive my cultivation, manufacturing, or dispensing license?

What might cause denial of my application?
Physician – Frequently Asked Questions

Why are only MD and DO listed on the physician certification form?

Article XIV of the Missouri Constitution and our rules only allow an MD or a DO to certify qualifying medical conditions.
What conditions qualify?

Cancer;
Epilepsy;
Glaucoma;
Intractable migraines unresponsive to other treatment;
A chronic medical condition that causes severe, persistent pain or persistent muscle spasms, including but not limited to those associated with multiple sclerosis, seizures, Parkinson’s disease, and Tourette’s syndrome;
Debilitating psychiatric disorders, including, but not limited to, post-traumatic stress disorder, if diagnosed by a state licensed psychiatrist;
Human immunodeficiency virus or acquired immune deficiency syndrome;
What conditions qualify? (continued)

A chronic medical condition that is normally treated with a prescription medication that could lead to physical or psychological dependence, when a physician determines that medical use of marijuana could be effective in treating that condition and would serve as a safer alternative to the prescription medication;

A terminal illness; or

In the professional judgment of a physician, any other chronic, debilitating or other medical condition, including, but not limited to, hepatitis C, amyotrophic lateral sclerosis, inflammatory bowel disease, Crohn’s disease, Huntington’s disease, autism, neuropathies, sickle cell anemia, agitation of Alzheimer’s disease, cachexia, and wasting syndrome.
Go to: https://medicalmarijuana.mo.gov
Medical Marijuana Regulation

NEW! Because the Medical Marijuana Program is anticipating a high volume of facility application submissions near the end of the application window and because the program wants to be fully available to applicants for any technical issues that may arise on the last day of filing, the deadline for submitting an application has been extended until Monday, August 19, at 4:30 pm CDT.

Special Notices Facilities:
- Per state statute, "No person shall carry on, conduct or transact a business under a name which contains as part of the name the words "pharmacist", "pharmacy", "apothecary", "apothecary shop", "chemist shop", "drug store", "druggist", "drugs", "consultant pharmacist", or any word of similar or like import, unless the place of business is supervised by a licensed pharmacist." Additional information can be found at Chapter 338.280.

Special Notices Patients/Caregivers/Physicians:
- To enter a patient application, navigate to the How to Apply page located under Patient Information.
- DHSS would like to remind the public that any physician certifications they receive for medical marijuana must be no more than thirty days old at the time an individual applies for a patient identification card, and DHSS will not begin accepting patient identification card applications until June 28, 2019.
- At this time, the department is only accepting the Physician Certification as an uploaded document to the patient's application, which can be submitted as early as June 28, 2019. Patients should download the Physician Certification form and take it with them to their medical examinations for their physicians to fill out.

The Department of Health and Senior Services is tasked with implementing the provisions of Article XIV. This includes but is not limited to:
- Issuing registrations to qualified patients and their primary caregivers.

Contact Information

Section for Medical Marijuana Regulation
PO Box 570
Jefferson City, MO 65102-0570

Toll-Free Access Line: 866-219-0165 (8:30 am – 3:30 pm CST Monday–Friday)

Email: medicalmarijuanainfo@health.mo.gov
Section for Medical Marijuana Regulation

Any questions for me?
Thank You!

Access FAQs and review the rules, visit our website:

https://medicalmarijuana.mo.gov