

# Thorny Clinical Research Billing and Coverage Issues

---

KELLY WILLENBERG, DBA, RN, CHRC, CHC, CCRP  
[kelly@kellywillenberg.com](mailto:kelly@kellywillenberg.com)

1

## Topics For Discussion

---

- ❖ Medicare Advantage and denials
- ❖ Screening challenges and screening prior to consent
  - ❖ Services within the global billing
    - ❖ Private insurance problems
      - ❖ Sham Procedures
    - ❖ Contingency Budgets
    - ❖ Other issues?

2